

The ELSA Negotiation Competition

COMPETE - CONVINCe - SUCCEED



THE IDEA

- Two teams of law students each representing a client or a party, simulate the negotiation of a legal dispute
- As a competition on a high academic level, it combines academic education and legal practice to prepare young lawyers for their future career
- General objective: To provide a basis for law students as to practice and improve their negotiation skills by means of a detailed evaluation of their performances
- To promote greater interest in legal negotiation as a fundamental skill of legal practitioners

THE FORMAT

- Local ELSA groups organise rounds on the local level
- The local winning team qualifies for the National final round that is hosted by National ELSA groups
- The National winning team enters the International Negotiation Competition
 - The performances of the teams are observed and evaluated by a jury composed of legal practitioners



The European Law Students' Association

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BENEFITS OF PARTICIPATING

- Providing students the opportunity of practicing their negotiation skills and thus expand the practical component of legal education
- Contact with students who obtain an advanced set of legal English skills
- Presence on promotional materials
- Platform to give visibility to one's company amongst the student community in the entire country as well as the Europe-wide network of ELSA
- Encouragement as to shape the future generation of lawyers

COOPERATION OPPORTUNITIES

- Legal practitioners who provide assistance as judges
- Financial support in terms of expenses for the teams and judges
 - Drafting legal scenarios
 - Allocation of premises
- Supplying refreshments for the participants



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