

## ELSA Negotiation Competition – Draft Email

Dear Mr/ Ms XXX,

My name is YYY and I am writing you on behalf of ELSA NG/LG in order to present you one of our upcoming projects, the ELSA Negotiation Competition (ENC), which might be interesting for you as the potential partner of the largest law students' association in Europe.

The ELSA Negotiation Competition (ENC) is a simulation of a negotiation process between two parties. Two teams each consisting of two students represent a client or a party to a legal dispute. The Competition will be held in English and observed and evaluated by a panel of three judges.

The general purpose of the Competition is to provide a basis for law students to practice and improve their negotiation and legal English skills by means of a detailed evaluation of their performances from experienced legal practitioners.

If you are interested in supporting this kind of event, you may support ELSA NG/LG by sending out members for the jury and/or providing a venue for the event. All materials for the Competition will be provided by ELSA NG/LG.

By becoming a partner of the ENC you will get the opportunity to get in touch with ambitious and highly motivated law students. Additionally, the competition will be promoted at XX University and on our social media channels, which will increase the visibility of your company amongst perspective future lawyers.

Since this year's ELSA Negotiation Competition would be the Nth edition of the Competition organised by ELSA NG/LG, it would be our honour if you decide to support our project.

We appreciate that a person like you may be busy, and should you find that one of your colleagues is better suited to answer to our enquiry, please let us know.

Should you have any further questions, please do not hesitate to contact us.

Best regards,

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