**ELSA Negotiation Competition (ENC) Score Sheet**

**Team Name:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ **Round:** \_\_\_\_\_\_\_\_\_\_\_ **Date:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Judge:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

### **Scoring Criteria**

Judges should rate each category on a scale of **1 to 10** (1 = Poor, 10 = Excellent).

| **Criteria** | **Score (1-10)** | **Comments** |
| --- | --- | --- |
| Preparation & Strategy (Clear objectives, planned approach) |  |  |
| Communication & Persuasion (Clarity, confidence, ability to articulate arguments) |  |  |
| Flexibility & Problem-Solving (Adaptability, creative solutions) |  |  |
| Teamwork & Coordination (Cooperation between teammates) |  |  |
| Outcome & Effectiveness (Achievement of goals, balance of interests) |  |  |

### **Total Score: \_\_\_\_\_\_\_/50**

### **General Feedback:**

### **Strengths:**

### **Areas for Improvement:**

**Judge Signature:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_