## ELSA

# Final Accounts 2017/2018

# 1<sup>st</sup> of August 2017 – 31<sup>st</sup> of July 2018





Co-funded by the Erasmus+ Programme of the European Union

## Contents

## 1. Overview: Major changes in Income or Expenditure

- Partnerships
- Grants
- Travels
- Synergy and Online Advertisement

## 2. Projects

- ELSA Moot Court Competition (EMC2)
- European Human Rights Moot Court Competition (EHRMCC)
- STEP

## 3. Condensed Financial Statements

- Profit and Loss statement
- Balance
- Budget realisation
- Financial Strategy Compliance

#### Authentication

The underlying Final Accounts of ELSA covering the period from the 1st of August 2017 to the 31st of July 2018 are hereby authenticated by the undersigned, representing the Executive Board of ELSA 2017/2018.

Elen Des

Elena Maglio Treasurer ELSA International Board 2017/2018



Co-funded by the Erasmus+ Programme of the European Union

## 1. Overview: Major Changes in Income and Expenditure

Liquidity has proven to be the main challenge of this term and the situation will be even more difficult during the first months of the 2018/2019 term. Measures were taken, such as delay the allowances of the international board, to ensure that the main projects had no issues during the execution.

It has been no mystery that this was an overall difficult term for the International Board. I am happy to report that, considering all the challenges, the financial situation of ELSA was kept stable.

Considering only the strictly operating expenses and income, the term 2017/2018 ended with a profit, after dissolved in provisions and accounting correction from previous years.

Here you can find a breakdown of the provisions allocated for the term 2018/2019.

| Provisions Breakdown                               |        |           |
|--|--------|-----------|
| Content  | Amount |           |
| AIJA Synergy Refund                                | €      | 1.500,00  |
| Professional Services for Strategic Goals          | €      | 5.000,00  |
| EMCC Financial Aid for Teams 1819                  | €      | 5.000,00  |
| EMCC FOR African Teams                             | €      | 5.000,00  |
| EHRMCC Winning Teams Trainership compensation      | €      | 2.000,00  |
| EMCC Previsit Implementation                       | €      | 5.000,00  |
| EMCC FOR African Teams                             | €      | 10.000,00 |
| EMCC Name Change Expenses                          | €      | 2.000,00  |
| EMCC Photographer                                  | €      | 1.800,00  |
| Notary   | €      | 627,74    |
| ELSA House Renovations Provisions (kept from 1617) | €      | 24.432,07 |
| Internal Audit 1718                                | €      | 497,59    |
| Tot.   | €      | 62.857,40 |

The accounting revision took a lot of time and resources and was supported and guided by our Accountant, who did an outstanding job in helping me going through all the bookings from the previous two years. The corrections were absorbed by our term as costs, impacting on the final result of the budget. However, the term 2018/2018 will benefit of clear accounting practises and an accurate estimation of income and costs.

This extra workload summed up with a general delay in the accounting operations due to external factors, lead to a consequential delay in the auditors' oversight of this Accounts.

#### Partnerships

Partnership relations were stable in the second half of the year, despite the drops suffered in the first half. These were partly compensated by a new general partnership obtained through a US-based university, Brooklyn Law School, that, in addition to a partnership of 5,000 EUR, offered an additional benefit of a 50% discount off tuition for one ELSA member. This started a series of negotiations with further US-based LL.M. providers, including Penn State University and American University Washington College of Law but they were unable to be finalised within the term. The contacts and negotiations were referred onwards to the successive President.





The cooperation with AIJA has proven to be challenging during the past year. The situation escalated to the point that they asked for a restitution to compensate the delay on the publication of the Synergy Magazine. The cost will be paid by the term 2018/2019, but it is covered by a provision.

With the Council of Europe, we concluded the European Human Rights Moot Court Competition Finals. The changed dates of this year sparked a discussion on the possibility of making this a permanent change and this consumed a large part of the negotiations that were held in Strasbourg after the Competition as part of its evaluation. There was also discussion on how to approach the possibility of incorporating the European Court of Human Rights as a separate partner to the Competition. On the general level, we discussed future instalments of all our joint projects in time for transition.

The Partnerships contracts from the term 2017/2018 generated a deferred revenue of 23,213.70 for the upcoming financial year.

There were minor other forms of smaller scale partnership work done through CBL International in unison with the Summer Law Schools project. There were two non-monetary partners who assisted in the form of technical in-kind support, namely Digital Law UK for GDPR assistance and the DaVinci Institute for strategic planning.

#### Grants

ELSA applied again for the Education, Audiovisual and Cultural Executive Agency (EACEA) Structural Grant (Erasmus Plus) and reported the previous year one (for 2017). Instead of a yearly grant, this time we applied for a Partnership Framework, that would have allowed us to have a 3-years long relationship with EACEA. The application was rejected due to formality reasons. Whilst, the debt from 2015/2016 is still partially standing. This situation impacted the General Income.

The situation with the European Youth Foundation grant is more complicated. For the previous two calendar years, ELSA was awarded with a Structural Grant. This grant is submitted to strict eligibility criteria: to be eligible, the applicant needs to have been applying for International Projects Grants for at least the previous three years. This cycle was interrupted last year and we are not eligible to apply anymore (for the next three years at least). The grant was restricted to professional services expenses and there the final balance of 6776 EUR was confirmed and finally paid out in August 2018. There is nothing ELSA can do to alleviate the situation besides focus more resources in developing projects suitable for the European Youth Foundation criteria and develop the ELSA knowledge in non-formal education.

On the financial point of view, the income for the EYF grant 2017 was not split and deferred to the term 2017/2018. The loss in income is around 5600 EUR. It was impossible to correct this record, therefore there is no reflection of this in the accounts.

#### Travels

The travel budget presented some challenges: on one side, the location of the Internal and Statutory Meetings was often difficult and expensive to reach; on the other side, a great effort was made to ensure the best transition possible, including travels not usually included in this process. For example, the Treasurers participated as well to the Meetings with the Council of Europe in





Strasbourg. This came as a consequence to the deep involvement of the Treasurer in this year Council of Europe related projects and the new structure of their funding. Therefore, the travel expenses increased by around 10%.

### Synergy and Online Advertisement

The Synergy magazine development and publication was challenging during this year. The situation escalated to the point that the second Synergy is yet to be published. As agreed with the new Board, the magazine will now we published and promoted only online.

It is also worth mentioning that the income coming from Online Advertisement and from Synergy specifically was significantly low this year.

## 2. Projects

### ELSA Moot Court Competition (EMC2)

The ELSA Moot Court Competition (EMC2) is a stable project in constant development. This year the competition had the highest number of registrations ever (113 teams). As Treasurer, I invested a lot of my time and resources to support the Vice Presidents for Moot Courts in the financial administration of the competition. A few significant changes were implemented in comparison to previous years. For the first time ELSA invested money and human resources in pre-visits to the Regional Rounds Organisers. The pre-visits were strongly requested by the WTO and the partners to prevent issues during the actual rounds and show a strong organisational presence. The total cost has been of 5151,93 EUR. This was the first time also for an official financial aid system to help teams in need. For the Financial Aid were allocated 5 000 EUR.

The EMC2 has for the term 2017/2018 two new partners: Hogan and Lovells and Georgetown University.

The leftover income has been reallocated into specific key areas of the competition to be improved during the term 2018/2019.

#### European Human Rights Moot Court Competition (EHRMCC)

The unfortunate situation that lead to the moving of the round to May resulted in extra costs of around 5 000 EUR. Beside all the difficulties, the European Human Rights Moot Court Competition ended the year with a positive balance, indicating that this project for sure the financial capability to implement Regional Rounds during the upcoming term.

#### STEP

STEP faced an issue related to copyright. One of the national groups uploaded a picture breaching copyright last year. We were informed about this by the lawyer who was representing the photographer who took the picture. The group paid for this and then we decided to take off all the pictures from the website. We did so immediately, but the WordPress system did the automatic backups about of which even our IT assistant was not aware of. We were contacted by the lawyer





again as they found the picture through their system even though it was not publicly available anymore. This incurred additional legal fees that were then the burden of ELSA International. We settled the matter with some pro bono legal advice for guidance and representation purposes.

The STEP Project applied for a grant of the European Commission during the second part of the term. Unfortunately, the grant was rejected. The main challenge in funding this project with grants is proven to be the lack of expendable costs.



Co-funded by the Erasmus+ Programme of the European Union

## 4. Condensed Financial Statements

## Profit and loss statement

| SSETS<br>Fixed assets<br>Immaterial fixed assets | Code  | 01/08/2017<br>31/07/2018 | 01/08/201 |
|--|-------|--------------------------|-----------|
| Fixed assets<br>Immaterial fixed assets          |       | 31/07/2018               | 31/07/201 |
| Fixed assets<br>Immaterial fixed assets          | 00/00 |                          | 31/07/201 |
| Immaterial fixed assets                          | 00/00 |                          |           |
|  | 20/28 | 21.929,62                | 21.929,6  |
|  | 21    | 589,76                   | 589,7     |
| 211000 Concessions, licenses and knowhow         |       | 589,76                   | 589,7     |
| Material fixed assets                            | 22/27 | 21.339,86                | 21.339,8  |
| Installation, machines and equipment             | 23    | 21.339,86                | 21.339,8  |
| 230000 Plant, machinery and equipment            |       | 19.690,97                | 19.690,9  |
| 230300 FURNITURE & EQUIPMENT                     |       | 3.222,46                 | 3.222,4   |
| 230309 ACCUM. DEPRECIATION FURNITURE             |       | -2.661,75                | -2.661,7  |
| 230400 IT EQUIPMENT                              |       | 10.225,74                | 10.225,7  |
| 230409 ACC. DEPRECIATION IT EQUIPMENT            |       | -9.137,56                | -9.137,5  |
| Current floating assets                          | 29/58 | 103.901,11               | 103.901,1 |
| Claims less than one year                        | 40/41 | 116.543,15               | 116.543,1 |
| Commercial claims                                | 40    | 108.061,46               | 108.061,4 |
| 400000 Trade debtors                             |       | 108.061,46               | 108.061,4 |
| Other claims                                     | 41    | 8.481,69                 | 8.481,6   |
| 411000 VAT recoverable                           |       | 8.481,69                 | 8.481,6   |
| Liquid assets                                    | 54/58 | 33.571,66                | 33.571,6  |
| 550001 ELSA current account                      |       | 14.150,22                | 14.150,2  |
| 550002 ELSA EMCC account                         |       | 3.896,95                 | 3.896,9   |
| 550003 PAYPAL ACCOUNT                            |       | 3.429,26                 | 3.429,2   |
| 550004 RENT DEPOSIT ACCOUNT                      |       | 14.473,80                | 14.473,8  |
| 550005 SAVINGS ACCOUNT                           |       | 200,13                   | 200,1     |
| 550006 VISA CREDIT CARD                          |       | 213,82                   | 213,8     |
| 570001 PETTY CASH                                |       | 497,77                   | 497,7     |
| 580000 Internal transfers of funds               |       | -200,00                  | -200,0    |
| 580003 INTERNAL TRANSACTION VISA                 |       | -3.090,29                | -3.090,2  |
| Regulative accounts                              | 490/1 | -46.213,70               | -46.213,7 |
| 491020 DEFER.REV.MEMBERSHIP FEE                  |       | -23.000,00               | -23.000,0 |
| 491040 DEFER.REV. PARTNERSHIP REV                |       | -23.213,70               | -23.213,7 |





| Active-passive balance / Income statement ELSA<br>ELSA , Boulevard General Jacques 239, 1050 Brussel, BE0675640929 |       |            |          |
|--|-------|------------|----------|
|  | Code  | 01/08/2017 | 01/08/20 |
|  |       | 31/07/2018 | 31/07/20 |
| ABILITIES  |       |            |          |
| Own property   | 10/15 | 49.594,66  | 49.594,  |
| Transferred profit (loss)  | 14    | 49.594,66  | 49.594,  |
| 140000 Profit brought forward  |       | 59.351,13  | 59.351   |
| 141000 Loss brought forward  |       | -9.756,47  | -9.756   |
| Provisions   | 16    | 62.857,40  | 62.857,  |
| Provisions for risks and costs   | 160/5 | 62.857.40  | 62.857,  |
| Pensions and similar obligations   | 160   | 62.857,40  | 62.857   |
| 160100 OTHER PROVISIONS  |       | 38.425,33  | 38.425   |
| 160101 ELSA house renovations provision  |       | 24.432,07  | 24.432   |
| Debts  | 17/49 | 27.530,90  | 27.530,  |
| Debts not exceeding one year   | 42/48 | 27.530,90  | 27.530,  |
| Commercial debts   | 44    | 27.724,91  | 27.724   |
| Suppliers  | 440/4 | 27.724,91  | 27.724   |
| 440000 Suppliers   |       | 26.662,47  | 26.662   |
| 444000 Invoices to be received   |       | 1.062,44   | 1.062    |
| Debts concerning taxes, remunerations and social charges   | 45    | 5.893,73   | 5.893    |
| Taxes  | 450/3 | 5.893,73   | 5.893    |
| 451000 VAT payable   |       | 10.076,91  | 10.076   |
| 451100 VAT to PAY / to Receive back  |       | -4.183,18  | -4.183   |
| Various debts  | 48    | -6.087,74  | -6.087   |
| Expired obligations, coupons and guarantees received in cash   | 480/8 | -3.589,18  | -3.589   |
| 486100 PREPAID EXPENSES  |       | -3.589,18  | -3.589   |
| Other interest-bearing liabilities   | 4890  | -2.498,56  | -2.498   |
| 489001 R/C EDF   |       | -2.498,56  | -2.498   |

| TOTAL OF LIABILITIES | 10/49 | 139.982,96 | 139.982,96 |
|----------------------|-------|------------|------------|
| Intermediate result  |       | -14.152,23 | -14.152,23 |



### Active-passive balance / Income statement ELSA

ELSA , Boulevard General Jacques 239, 1050 Brussel, BE0675640929

|   | Code  | 01/08/2017 | 01/08/201 |
|---|-------|------------|-----------|
|   |       | 31/07/2018 | 31/07/201 |
| ICOME STATEMENT                                     |       |            |           |
| Operating income                                    | 70/74 | 306.288,47 | 306.288,4 |
| Turnover  | 70    | 306.288,47 | 306.288,4 |
| 700101 Partnerships                                 |       | 68.651,51  | 68.651,   |
| 700103 Operational grants                           |       | 14.583,33  | 14.583,   |
| 700104 Membership and Observership fee              |       | 23.050,06  | 23.050,   |
| 700105 Alumni and ELS                               |       | 657,00     | 657,      |
| 700107 Financial income                             |       | 20,00      | 20,       |
| 700108 Uncategorised general income                 |       | 9.122,25   | 9.122     |
| 700110 Previous term general income                 |       | -9.108,10  | -9.108    |
| 700201 EMCC income                                  |       | 86.709,00  | 86.709    |
| 700202 EMCC Donations                               |       | 1.317,00   | 1.317     |
| 700203 EMCC African Regional Round Income           |       | 32.353,06  | 32.353    |
| 700301 EHRMCC income                                |       | 37.650,00  | 37.650    |
| 700401 Synergy Autumn Edition                       |       | 3.850,00   | 3.850     |
| 700402 Synergy Spring Edition                       |       | 1.350,00   | 1.350     |
| 700406 ELSA Law Schools income                      |       | 2.361,99   | 2.361     |
| 700407 ELSA Law Schools Administrative Fee          |       | 12.650,00  | 12.650    |
| 700410 World Forum of Democracy grant               |       | 3.143,00   | 3.143     |
| 700412 ECC Income                                   |       | 8.729,37   | 8.729     |
| 700415 Visits to the House income                   |       | 4.124,00   | 4.124     |
| 700416 Transition BBQ income                        |       | 2.465,00   | 2.465     |
| 700417 Christmas Cocktail income                    |       | 2.610,00   | 2.610     |
| Exploitation costs                                  | 60/64 | 319.952,78 | 319.952,  |
| Services and various goods                          | 61    | 319.952,78 | 319.952,  |
| 610101 ELSA House rent                              | 01    | 34.506,42  | 34.506    |
| 610102 ELSA House utilities                         |       | 9.404,36   | 9.404     |
| 610103 ELSA House inventory                         |       | 48,40      | 48        |
| 610104 Office supplies and printing                 |       | 1.879,11   | 1.879     |
| 610106 Travels to international internal meetings   |       | 11.187,02  | 11.187    |
| -   |       | 4.340,23   |           |
| 610107 Non-project travels to externals             |       |            | 4.340     |
| 610108 Non-project internal travels                 |       | 4.790,52   | 4.790     |
| 610109 ELSA House renovations and investments       |       | 1.480,65   | 1.480     |
| 610110 International Board remuneration non-project |       | 29.370,00  | 29.370    |
| 610111 General IT expenses                          |       | 3.953,49   | 3.953     |
| 610112 Trainings                                    |       | 3.299,41   | 3.299     |
| 610113 Representation and OYOP                      |       | 948,24     | 948       |
| 610115 Visa costs                                   |       | 2.000,02   | 2.000     |
| 610116 Partner reception                            |       | 66,00      | 66        |
| 610117 Internal Audit                               |       | 1.089,03   | 1.089     |
| 610118 General marketing expenses                   |       | 169,81     | 169       |
| 610119 Professional services                        |       | 10.331,15  | 10.331    |
| 610120 Financial expenses                           |       | 320,54     | 320       |
| 610121 Uncategorised general expenses               |       | 3.125,32   | 3.125     |
| 610122 Previous term general expenses               |       | -2.829,92  | -2.829    |
| 610123 Former IB Weekend                            |       | 499,35     | 499       |
| 610124 Board Management Expenses                    |       | 657,42     | 657       |
| 610201 EMCC Regional Rounds                         |       | 11.820,87  | 11.820    |
| 610202 EMCC Regional Round Support                  |       | 3.307,00   | 3.307     |
| 610203 EMCC FOR Administration                      |       | 24.391,25  | 24.391    |
| 610204 EMCC FOR Catering                            |       | 8.443,73   | 8.443     |
| 610205 EMCC FOR Travels and Accommodation           |       | 17.206,68  | 17.206    |



#### Active-passive balance / Income statement ELSA

ELSA , Boulevard General Jacques 239, 1050 Brussel, BE0675640929

|  | Code  | 01/08/2017 | 01/08/201 |
|--|-------|------------|-----------|
|  |       | 31/07/2018 | 31/07/201 |
| 610207 EMCC Other expenses                                   |       | 6.273,30   | 6.273,3   |
| 610208 EMCC Pre-visits                                       |       | 5.151,93   | 5.151,9   |
| 610209 EMCC Financial Aid                                    |       | 4.550,00   | 4.550,0   |
| 610210 EMCC African Regional Round Expenses                  |       | 36.100,40  | 36.100,4  |
| 610301 EHRMCC expenses                                       |       | 35.986,54  | 35.986,5  |
| 610401 Synergy Autumn Edition                                |       | 12.265,21  | 12.265,2  |
| 610406 ELSA Law Schools Administration                       |       | 1.217,46   | 1.217,4   |
| 610409 World Forum of Democracy expenses                     |       | 3.143,00   | 3.143,0   |
| 610411 ELSA Webinars administration                          |       | 745,53     | 745,5     |
| 610413 STEP IT   |       | 9.961,81   | 9.961,8   |
| 610415 Visits to the House expenses                          |       | 2.716,60   | 2.716,6   |
| 610416 Transition BBQ expenses                               |       | 2.602,79   | 2.602,7   |
| 610417 Christmas Cocktail expenses                           |       | 2.515,54   | 2.515,5   |
| 610418 ECC Expenses  |       | 7.502,78   | 7.502,7   |
| 610419 LRG expenses  |       | 448,97     | 448,9     |
| 610501 Uncategorised project expenses                        |       | 426,84     | 426,8     |
| 610502 Previous term project expenses                        |       | 2.537,98   | 2.537,9   |
| Company profits (Company losses)                             | 9901  | -13.664,31 | -13.664,3 |
| inancial profits   | 75    | 17,55      | 17,5      |
| Profits from financial fixed assets                          | 750   | 0,13       | 0,1       |
| 750000 Income from financial assets                          |       | 0,13       | 0,        |
| Other financial profits                                      | 752/9 | 17,42      | 17,4      |
| 754000 Exchange differences                                  |       | 0,26       | 0,3       |
| 759000 Various financial incomes                             |       | 7,78       | 7,        |
| 759001 Difference payment credit                             |       | 9,38       | 9,3       |
| inancial costs   | 65    | 505,47     | 505,4     |
| Other financial charges                                      | 652/9 | 505,47     | 505,4     |
| 659000 Different financial charges                           | 002/0 | 415,85     | 415,      |
| 659001 Difference payment debit                              |       | 67,76      | 67,       |
| 659101 PAPAL FEE   |       | 21,86      | 21,       |
| Profits (Losses) from the ordinary exploitation before taxes | 9902  | -14.152,23 | -14.152,2 |
| Profits (Losses) of the book year before taxes               | 9903  | -14.152,23 | -14.152,2 |
|  | 9904  | -14.152,23 | -14.152,2 |
| Profits (losses) of the bookyear                             | 9904  |            |           |

#### Notes to the Profit and Loss Statement

Regulative Accounts indicates the amount of deferred revenue.



Co-funded by the Erasmus+ Programme of the European Union

#### Profit and loss statement - Dutch version

1

#### Actief-passief balans / Resultatenrekening ELSA

ELSA , Boulevard General Jacques 239, 1050 Brussel, BE0675640929

|                                      | Code  | 01/08/2017 |  |
|--------------------------------------|-------|------------|--|
|                                      |       | 31/07/2018 |  |
| ACTIVA                               |       |            |  |
| Vaste Activa                         | 20/28 | 21.929,62  |  |
| Immateriële vaste activa             | 21    | 589,76     |  |
| Materiële vaste activa               | 22/27 | 21.339,86  |  |
| Installaties, machines en uitrusting | 23    | 21.339,86  |  |
| Vlottende Activa                     | 29/58 | 103.901,11 |  |
| Vorderingen op ten hoogste één jaar  | 40/41 | 116.543,15 |  |
| Handelsvorderingen                   | 40    | 108.061,46 |  |
| Overige vorderingen                  | 41    | 8.481,69   |  |
| Liquide middelen                     | 54/58 | 33.571,66  |  |
| Overlopende rekeningen               | 490/1 | -46.213,70 |  |
| TOTAAL DER ACTIVA                    | 20/58 | 125.830,73 |  |

|  | Code  | 01/08/2017 |
|--|-------|------------|
|  |       | 31/07/2018 |
| SIVA   |       |            |
| gen vermogen   | 10/15 | 49.594,66  |
| Övergedragen winst (verlies)   | 14    | 49.594,66  |
| porzieningen   | 16    | 62.857,40  |
| Voorzieningen voor risico's en kosten                                    | 160/5 | 62.857,40  |
| chulden  | 17/49 | 27.530,90  |
| Schulden op ten hoogste één jaar   | 42/48 | 27.530,90  |
| Handelsschulden  | 44    | 27.724,91  |
| Leveranciers   | 440/4 | 27.724,91  |
| Schulden met betrekking tot belastingen, bezoldigingen en sociale lasten | 45    | 5.893,73   |
| Belastingen  | 450/3 | 5.893,73   |
| Diverse schulden   | 48    | -6.087,74  |
| Vervallen obligaties, coupons en borgtochten ontvangen in contanten      | 480/8 | -3.589,18  |
| Andere rentedragende schulden  | 4890  | -2.498,56  |

| TOTAAL DER PASSIVA    | 10/49 | 139.982,96 |
|-----------------------|-------|------------|
| Tussentijds resultaat |       | -14.152,23 |





|  | Code  | 01/08/2017 |
|--|-------|------------|
|  |       | 31/07/2018 |
| SULTATENREKENING   |       |            |
| Bedrijfsopbrengsten en bedrijfskosten                                |       |            |
| Brutomarge   | 9900  | -13.664,31 |
| Bedrijfsopbrengsten  | 70/74 | 308.617,08 |
| Omzet  | 70    | 308.617,08 |
| Handelsgoederen, grond- en hulpstoffen, diensten en diverse goederen | 60/61 | 322.281,39 |
| edrijfswinst (Bedrijfsverlies)                                       | 9901  | -13.664,31 |
| nanciële opbrengsten   | 75    | 17,55      |
| inanciële kosten   | 65    | 505,47     |
| Vinst (Verlies) uit de gewone bedrijfsuitvoering vóór belasting      | 9902  | -14.152,23 |
| Vinst (Verlies) van het boekjaar                                     | 9904  | -14.152.23 |



#### **Balance Sheet**

Verkorte balans Dossier : ELSA Boekjaar : 1718

Periode : 0 tot 201807 Munt : EUR

|      | ACTIVA = BEZIT        |            |       | PASSIVA = BRON van het I  | BEZIT      |
|------|-----------------------|------------|-------|---------------------------|------------|
|      |                       |            |       | Eigen vermogen            |            |
| 2    | Investeringen         | 21.929,62  | 10-11 | Kapitaal + Uitgifte       | 0,00       |
|      |                       |            | 12-13 | Herwaardering - Reserves  | 0,00       |
|      |                       |            | 14    | Resultaat (+winst / -     | 49.594,66  |
|      |                       |            |       | Tussentijds resultaat     | -14.152,23 |
|      |                       |            | 15    | Kapitaal subsidies        | 0,00       |
| 3    | Voorraden             | 0,00       | 16    | Voorziening uitgest.      | 62.857,40  |
|      |                       |            |       | Vreemd vermogen           |            |
|      |                       |            | 17    | Schulden > 1 jaar         | 0,00       |
| 4d   | Vorderingen < 1 jaar  | 124.315,51 | 4c    | Schulden < 1 jaar         | 84.015,52  |
| 4166 | R/c vennoten debet    | 0,00       | 42    | Leningen < 1 jaar         | 0,00       |
| 5    | Financiële rekeningen | 33.571,66  | 43    | Financiële rekeningen (-) | 0,00       |
|      |                       |            | 4890  | R/c vennoten credit       | -2.498,56  |
|      | Totaal activa         | 179.816,79 | 1     | Totaal passiva            | 179.816,79 |

#### RESULTATENREKENING

| $\square$                  | DEBET (kos  | sten)      |             | CREDIT (opbrei              | ngsten)    |
|----------------------------|---|------------|-------------|-----------------------------|------------|
| 60                         | Handelsgoederen                                       | 0,00       | 70          | Omzet - ontvangsten         | 308.617,08 |
| 61                         | Diensten en div. goederen                             | 322.281,39 | 71          | Wijzigingen voorraad        | 0,00       |
| 618                        | Bezoldiging zaakvoerder                               | 0,00       |             |                             |            |
| 62                         | Personeelskosten                                      | 0,00       | 72          | Geproduceerde vaste         | 0,00       |
| 63                         | Afschrijvingen, voorz.                                | 0,00       |             |                             |            |
| 64                         | Andere bedrijfskosten                                 | 0,00       | 73-74       | Andere                      | 0,00       |
| 65                         | Financiële kosten                                     | 505,47     | 75          | Financiële opbrengsten      | 17,55      |
| 66                         | Niet recurrente kosten                                | 0,00       | 76          | Niet recurrente opbrengsten | 0,00       |
| 67                         | Belastingen   | 0,00       | 77          | Teruggave belastingen       | 0,00       |
| 68                         | Uitgest. belastingen                                  | 0,00       | 78          | Uitgest. belastingen        | 0,00       |
| 69                         | Resultaat (winst)                                     | 0,00       | 79          | Resultaat (verlies)         | 14.152,23  |
| Bedrijfsre                 | sultaat (70+71+72+74-60-61-62-                        | -13.664,31 | Eigen ver   | mogen (10+13+14+15)         | 35.442,43  |
| Financiee                  | el resultaat (75-65)                                  | -487,92    |             |                             |            |
| Uitzonder                  | rlijk resultaat (76-66)                               | 0,00       | Werkkapi    | taal (3+4d+5-4c-42-43)      | 73.871,65  |
| Belastingen (77-67) 0,00   |   |            |             |                             |            |
| Reëel resultaat -14.152,23 |   | -14.152,23 | Solvabilite | eit in %                    | 19,71      |
| Uitgest be                 | elast en belastvrije res                              | 0,00       |             |                             |            |
| Toe te rel                 | Foe te rekenen verlies / te verdelen winst -14.152,23 |            |             |                             |            |

Afgedrukt op 24/02/2019 17:19:16

Octopus bookkeeping software (www.octopus.be)

Pagina 1 / 1





## **Budget Realisation**

| General income              |           |            |             |            |            |        |  |  |
|-----------------------------|-----------|------------|-------------|------------|------------|--------|--|--|
| Category                    | Estimated |            | Realisation |            | Percentage |        |  |  |
| General income              | €         | 128.050,00 | €           | 106.941,90 |            | 83,52% |  |  |
| Restricted and other income | €         | 7.200,00   | €           | 51,70      |            | 0,72%  |  |  |
| Total                       | €         | 135.250,00 | €           | 106.993,60 |            | 79,11% |  |  |
|                             | Proie     | ct income  |             |            |            |        |  |  |
|                             | Tioje     | et meome   |             |            |            |        |  |  |
| Category                    | Estimated |            | Realisation |            | Percentage |        |  |  |
| ELSA Projects income        | €         | 222.100,00 | €           | 186.970,42 |            | 84,18% |  |  |
| ELSA House events income    | €         | 9.300,00   | €           | 9.199,00   |            | 98,91% |  |  |
| Other projects income       | €         | 5.143,00   | €           | 3.143,00   |            | 61,11% |  |  |
| Total                       | €         | 236.543,00 | €           | 199.312,42 |            | 84,26% |  |  |
|                             | Total     |            |             |            |            |        |  |  |
|                             | €         | 371.793,00 | €           | 306.306,02 |            | 82,39% |  |  |

| General expenses              |            |            |             |            |            |         |  |  |
|-------------------------------|------------|------------|-------------|------------|------------|---------|--|--|
| Category                      | Estimated  |            | Realisation |            | Percentage |         |  |  |
| General expenses              | €          | 120.555,56 | €           | 112.188,04 |            | 93,06%  |  |  |
| Restricted and other expenses | €          | 12.200,00  | €           | 11.452,56  |            | 93,87%  |  |  |
| Total                         | €          | 132.755,56 | €           | 123.640,60 |            | 93,13%  |  |  |
|                               | Droject ex | manaaa     |             |            |            |         |  |  |
|                               | Project ex | cpenses    |             |            |            |         |  |  |
| Category                      | Estimated  |            | Realisation |            | Percentage |         |  |  |
| ELSA Projects expenses        | €          | 220.158,00 | €           | 185.373,46 |            | 84,20%  |  |  |
| House events expenses         | €          | 9.000,00   | €           | 7.834,93   |            | 87,05%  |  |  |
| Other project expenses        | €          | 5.143,00   | €           | 6.107,82   |            | 118,76% |  |  |
| Total                         | €          | 234.301,00 | €           | 199.316,21 |            | 85,07%  |  |  |
|                               | Total      |            |             |            |            |         |  |  |
|                               | €          | 367.056,56 | €           | 322.956,81 |            | 87,99%  |  |  |

| General income                  | Total     |            | Realisati | on         | Percentage |
|---------------------------------|-----------|------------|-----------|------------|------------|
|                                 | €         | 135.250,00 | €         | 106.993,60 | 79,11%     |
| General income                  | Subtotal  |            |           |            |            |
|                                 | €         | 128.050,00 | €         | 106.941,90 | 83,52%     |
| Account                         | Estimated |            | Realisat  | ion        | Percentage |
| Partnerships                    | €         | 55.000,00  | €         | 68.651,51  | 124,82%    |
| Online advertisements           | €         | 15.000,00  | €         | -          | 0,00%      |
| Unrestricted operational grants | €         | 35.000,00  | €         | 14.583,33  | 41,67%     |
| Membership and Observership Fee | €         | 23.050,00  | €         | 23.050,06  | 100,00%    |
| Alumni and ELS                  | €         | -          | €         | 657,00     | 100,00%    |
| Restricted and other income     | Subtotal  |            |           |            |            |
| Restricted and other income     | €         | 7.200,00   | €         | 51,70      | 0,72%      |
| Account                         | Estimated |            | Realisat  | ion        | Percentage |
| Grant for professional services | €         | 7.000,00   | €         | -          | 0,00%      |
| Financial income                | €         | 200,00     | €         | 37,55      | 18,78%     |
| Previous term General income    | €         | -          | -€        | 9.108,10   | 0,00%      |
| Uncategorised General income    | €         | -          | €         | 9.122,25   | 100,00%    |



Co-funded by the Erasmus+ Programme of the European Union

|  | Total     |            | Realisation |            | Percentage |                     |
|--|-----------|------------|-------------|------------|------------|---------------------|
| General expenses                             | €         | 132.755,56 | €           | 123.640,60 |            | 93,13%              |
|  | Subtotal  |            |             |            |            |                     |
| General expenses                             | €         | 120.555,56 | €           | 112.188,04 |            | 93,06%              |
| Account                                      | Estimated |            | Realisation |            | Percentage |                     |
| ELSA House                                   | €         | 44.007,00  | €           | 43.959,18  |            | <mark>99,89%</mark> |
| ELSA House rent non-project                  | €         | 34.507,00  | €           | 34.506,42  |            | 100,00%             |
| ELSA House utilities                         | €         | 7.500,00   | €           | 9.404,36   |            | 125,39%             |
| ELSA House inventory                         | €         | 2.000,00   | €           | 48,40      |            | 2,42%               |
| Office                                       | €         | 4.000,00   | €           | 1.879,11   |            | 46,98%              |
| Office supplies and printing                 | €         | 2.000,00   | €           | 1.879,11   |            | 93,96%              |
| Office inventory                             | €         | 2.000,00   | €           | -          |            | 0,00%               |
| Travels                                      | €         | 18.200,00  | €           | 20.317,77  |            | 111,64%             |
| Travels to international internal meetings   | €         | 8.700,00   | €           | 11.187,02  |            | 128,59%             |
| Non-project travels to externals             | €         | 3.500,00   | €           | 4.340,23   |            | 124,01%             |
| Non-project internal travels                 | €         | 6.000,00   | €           | 4.790,52   |            | 79,84%              |
| Other  | €         | 51.850,00  | €           | 43.533,42  |            | <mark>83,96%</mark> |
| ELSA House renovations and investments       | €         | 2.000,00   | €           | 1.480,65   |            | 74,03%              |
| International Board remuneration non-project | €         | 31.850,00  | €           | 29.370,00  |            | 92,21%              |
| General IT expenses                          | €         | 4.000,00   | €           | 3.953,49   |            | 98,84%              |
| Trainings                                    | €         | 3.000,00   | €           | 3.299,41   |            | 109,98%             |
| Representation and OYOP                      | €         | 2.000,00   | €           | 948,24     |            | 47,41%              |
| Annual Report                                | €         | 1.000,00   | €           | -          |            | 0,00%               |
| Board Management                             | €         | 500,00     | €           | 657,42     |            | 131,48%             |
| Visa costs                                   | €         | 2.000,00   | €           | 2.000,02   |            | 100,00%             |
| Partners reception                           | €         | 1.000,00   | €           | 66,00      |            | 6,60%               |
| Former IB weekend                            | €         | 500,00     | €           | 499,35     |            | 99,87%              |
| Internal Audit                               | €         | 1.500,00   | €           | 1.089,03   |            | 72,60%              |
| General marketing expenses                   | €         | 2.500,00   | €           | 169,81     |            | 6,79%               |
| EDF Contribution                             | €         | 2.498,56   | €           | 2.498,56   |            | 100,00%             |
| EDF Contribution                             | €         | 2.498,56   | €           | 2.498,56   |            | 100,00%             |
| Expenses allocated to restricted income      | Subtotal  |            |             |            |            |                     |
| and other expenses                           | €         | 12.200,00  | €           | 11.452,56  |            | 93,87%              |
| Account                                      | Estimated |            | Realisation |            | Percentage |                     |
| Professional services                        | €         | 8.000,00   | €           | 10.331,15  |            | 129,14%             |
| Previous term expenses                       | €         | 1.000,00   | -€          | 2.829,92   |            | -282,99%            |
| Financial expenses                           | €         | 200,00     | €           | 826,01     |            | 413,01%             |
| Uncategorised General expenses               | €         | 3.000,00   | €           | 3.125,32   |            | 104,18%             |



|                                       | Total     | Total      |             |            | Percentage |         |
|---------------------------------------|-----------|------------|-------------|------------|------------|---------|
| Project Income                        | €         | 236.543,00 | € :         | 199.312,42 |            | 84,26%  |
| Income of ELSA Projects               | Subtotal  |            |             |            |            |         |
| Income of ELSA Projects               | €         | 222.100,00 | € :         | 186.970,42 |            | 84,18%  |
| Account                               | Estimated |            | Realisation |            | Percentage |         |
| EMCC                                  | €         | 125.000,00 | € :         | 120.379,06 |            | 96,30%  |
| EMCC Income                           | €         | 90.000,00  | €           | 88.026,00  |            | 97,81%  |
| UNECA Grant                           | €         | 35.000,00  | €           | 32.353,06  |            |         |
| EHRMCC                                | €         | 40.600,00  | €           | 37.650,00  |            | 92,73%  |
| EHRMCC Income                         | €         | 40.600,00  | €           | 37.650,00  |            | 92,73%  |
| Synergy                               | €         | 16.500,00  | €           | 5.200,00   |            | 31,52%  |
| Synergy Autumn Edition                | €         | 4.000,00   | €           | 3.850,00   |            | 96,25%  |
| Synergy Spring Edition                | €         | 12.500,00  | €           | 1.350,00   |            | 10,80%  |
| Legal Research Group                  | €         | 8.000,00   | €           | 8.729,37   |            | 109,12% |
| LRG Income                            | €         | -          | €           | -          |            | 100,00% |
| European Compliance Conference Income | €         | 8.000,00   | €           | 8.729,37   |            | 109,12% |
| ELSA Law Schools                      | €         | 12.000,00  | €           | 15.011,99  |            | 125,10% |
| ELSA Law Schools Administrative Fee   | €         | 12.000,00  | €           | 15.011,99  |            | 125,10% |
| ELSA Delegations                      | €         | -          | €           | -          |            | 100     |
| ELSA Delegations Income               | €         | -          | €           | -          |            | 100,00% |
| Webinars                              | €         | -          | €           | -          |            | 100,00% |
| Webinars Income                       | €         | -          | €           | -          |            | 100,00% |
| STEP                                  | €         | -          | €           | -          |            | 0,00%   |
| STEP Income                           | €         | -          | €           | -          |            | 0,00%   |
| IFP Conference                        | €         | 20.000,00  | €           | -          |            | 0,00%   |
| IFP Conference Income                 | €         | 20.000,00  | €           | -          |            | 0,00%   |
| Income of House Events                | Subtotal  |            |             |            |            |         |
|                                       | €         | 9.300,00   | €           | 9.199,00   |            | 98,91%  |
| Account                               | Estimated |            | Realisation |            | Percentage |         |
| Visits to the House Income            | €         | 4.200,00   | €           | 4.124,00   |            | 98,19%  |
| Transition BBQ Income                 | €         | 2.500,00   | €           | 2.465,00   |            | 98,60%  |
| Christmas Cocktail Income             | €         | 2.600,00   | €           | 2.610,00   |            | 100,38% |
| Other Project income                  | Subtotal  |            |             |            |            |         |
|                                       | €         | 5.143,00   | €           | 3.143,00   |            | 61,11%  |
| Account                               | Estimated |            | Realisation |            | Percentage |         |
| World Forum of Democracy Grant        | €         | 3.143,00   | €           | 3.143,00   |            | 100,00% |
| Uncategorised Project Income          | €         | 2.000,00   | €           | -          |            | 100,00% |



|                                      | Total     | Total      |             |             | Percentage |         |
|--------------------------------------|-----------|------------|-------------|-------------|------------|---------|
| Project Expenses                     | €         | 234.301,00 | € 1         | 199.316,21  |            | 85,07%  |
|                                      | Subtotal  |            |             |             |            |         |
| Expenses of ELSA Projects            | €         | 220.158,00 | € 1         | 185.373,46  |            | 84,20%  |
| Account                              | Estimated |            |             | Realisation |            |         |
| EMCC                                 | €         | 110.000,00 | € 1         | 117.245,16  |            | 106,59% |
| EMCC Administration                  | €         | 65.000,00  | €           | 73.287,76   |            | 112,75% |
| EMCC Financial Aid                   | €         | 5.000,00   | €           | 4.550,00    |            | 91,00%  |
| EMCC Regional Round Support          | €         | 5.000,00   | €           | 3.307,00    |            | 66,14%  |
| EMCC African Regional Round          | €         | 35.000,00  | €           | 36.100,40   |            | 103,14% |
| EHRMCC                               | €         | 40.000,00  | €           | 35.986,54   |            | 89,97%  |
| EHRMCC Expenses                      | €         | 40.000,00  | €           | 35.986,54   |            | 89,97%  |
| Synergy                              | €         | 26.500,00  | €           | 12.265,21   |            | 46,28%  |
| Synergy Autumn Edition               | €         | 12.500,00  | €           | 12.265,21   |            | 98,12%  |
| Synergy Spring Edition               | €         | 14.000,00  | €           | -           |            | 0,00%   |
| Legal Research Group                 | €         | 8.658,00   | €           | 7.951,75    |            | 91,84%  |
| LRG Expenses                         | €         | 358,00     | €           | 35,96       |            | 10,04%  |
| LRG presentation at the EU Parlement | €         | 1.000,00   | €           | 413,01      |            | 41,30%  |
| European Compliance Conference       | €         | 7.300,00   | €           | 7.502,78    |            | 102,78% |
| ELSA Law Schools                     | €         | 5.500,00   | €           | 1.217,46    |            | 22,14%  |
| ELSA Law Schools Administration      | €         | 5.000,00   | €           | 1.217,46    |            | 24,35%  |
| ELSA Law Schools IT                  | €         | 500,00     | €           | -           |            | 0,00%   |
| ELSA Delegations                     | €         | -          | €           | -           |            | 100,00% |
| ELSA Delegations Expenses            | €         | -          | €           | -           |            | 100,00% |
| Webinars                             | €         | 2.000,00   | €           | 745,53      |            | 37,28%  |
| ELSA Webinars administration         | €         | 2.000,00   | €           | 745,53      |            | 37,28%  |
| STEP                                 | €         | 7.500,00   | €           | 9.961,81    |            | 132,82% |
| STEP IT                              | €         | 7.500,00   | €           | 9.961,81    |            | 132,82% |
| IFP Conference                       | €         | 20.000,00  | €           | -           |            | 0,00%   |
| IFP Conference Expenses              | €         | 20.000,00  | €           | -           |            | 0,00%   |
| Expenses of House Events             | Subtotal  |            |             |             |            |         |
|                                      | €         | 9.000,00   | €           | 7.834,93    |            | 87,05%  |
| Account                              | Estimated |            | Realisation |             | Percentage |         |
| Visits to the House Expenses         | €         | 4.000,00   | €           | 2.716,60    |            | 67,92%  |
| Transition BBQ Expenses              | €         | 2.500,00   | €           | 2.602,79    |            | 104,11% |
| Christmas Cocktail Expenses          | €         | 2.500,00   | €           | 2.515,54    |            | 100,62% |
| Other Project expenses               | Subtotal  |            |             |             |            |         |
|                                      | €         | 5.143,00   | €           | 6.107,82    |            | 118,76% |
| Account                              | Estimated |            | Realisation |             | Percentage |         |
| World Forum of Democracy Expenses    | €         | 3.143,00   | €           | 3.143,00    |            | 100,00% |
| Previous term project expenses       | €         | -          | €           | 2.537,98    |            | 200,00% |
| Uncategorised Project Expenses       | €         | 2.000,00   | €           | 426,84      |            | 21,34%  |



### Financial Strategy Compliance

| Financial Strategy Com                 | pliance |         |  |  |  |  |
|--|---------|---------|--|--|--|--|
| Income                                 |         |         |  |  |  |  |
| General Partnership Income             | 64,16%  | 30%-60% |  |  |  |  |
| Membership Fee Income                  | 21,54%  | 10%-25% |  |  |  |  |
| Advertising and Publications Income    | 4,86%   | 15%-40% |  |  |  |  |
| Operating/Structural Grants Income     | 13,63%  | 10%-50% |  |  |  |  |
| Expenses                               |         |         |  |  |  |  |
| ELSA House Expenses                    | 36,75%  | 20%-35% |  |  |  |  |
| International Board Allowance Expenses | 23,75%  | 20%-30% |  |  |  |  |
| ELSA International Travel Expenses     | 16,43%  | 10%-20% |  |  |  |  |

#### Notes

The small differences between the Income Statement and the Budget realisation are originated by small corrections or operations that do not involve the active accounts. Therefore, they are not reported in the Results.

The main accounting corrections involved unvoiced income, reconciliation mistakes, clean out of receivables and playable accounts and write offs.

As a rule and when possible, all the corrections have been made on the operative accounts (7income and 6- expenses), so that they would be reflected in the Budget. When related to previous terms, they have mostly been rerouted to Previous Terms Income and Expenses accounts. Unfortunately, this was not always possible due to the records already present or the nature of the correction applied. In these cases, the corrections have been taken as direct costs for the term.

