XLV International Presidents' Meeting

MINUTES

Paris, France 22nd - 26th August 2012





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XLV International Presidents' Meeting (IPM)

Minutes

Paris, France

$22^{nd} - 26^{th}$ August 2012

WEDNESDAY, 22nd August 2012

Opening Workshop

Participants

Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandra Maupas	ELSA France	President (Former)
Alexandre Rousselet-Magri*	ELSA France	Treasurer
Alisa Burkhard*	ELSA Switzerland	President
Anders Liljeberg (AL)	ELSA International	Director of Marketing
Anna Falkdalen	ELSA Sweden	<i>VP STEP (LG)</i>
Anneloes Dijkstra*	ELSA The Netherlands	President
Armin Khoshnewiszadeh	ELSA Norway	President (LG)
Artis Straupenieks*	ELSA Latvia	Treasurer
Bartosz Balewski (BB)	ELSA International	President
Beka Dzamashvili*	ELSA Georgia	President
Carl-Kensaku Herbort	ELSA Switzerland	President (LG)
Christian Spångberg	ELSA Sweden	President (LG)
Claas-Eike Seestädt	ELSA Switzerland	Secretary General
Eleni Karagiorgi	ELSA Greece	Treasurer
Elnur Humbatov	ELSA Azerbaijan	Member
Elshan Bayramov	ELSA Azerbaijan	Director for Alumni
Emil Nyquist*	ELSA Sweden	President
Ilkka Ruuska	ELSA Finland	President (LG)
Inti-Loÿs Villamil	ELSA France	President (LG)
Irakli Qarqashadze	ELSA Georgia	Member
Iryna Ptashnyk *	ELSA Ukraine	President
Jiri Kramar*	ELSA Czech Replublic	President
Julia Solbach	ELSA Germany	President (LG)
Kamal Jafarov	IB	Director for Alumni

Khanlar Aghalarov* ELSA Azerbaijan President ELSA Russia Member Lenara Klimovskaya Leysan Mannapova ELSA Russia Member Lilla Légrádi* VP S&C ELSA Hungary Luigi Caiazzo* ELSA Italy President (LG) Marek. Moravec ELSA Czech Replublic President (LG) Maria Kotsi* ELSA Greece President Melina Knoche ELSA Germany President (LG)

Michael Matys ELSA Poland Director for Human Resources

Murad Mammadli ELSA Azerbaijan Member VP S&C Nicolas Haas ELSA Switzerland President Nikolay Marinov* ELSA Belgium Olga Korotkova* ELSA Russia President President Raisa Voutilainen* ELSA Finland Sebastian Holslag ELSA Belgium Director Member Siraj Suztanzi ELSA Azerbaijan ELSA The Netherlands VPAASuzanne Kok Terese Kringlebotten* ELSA Norway President Tiia Annus* President ELSA Estonia

Tilla Caveng ELSA Switzerland VP AA / President (LG)

Tobias Birsak* ELSA Austria President Yusif Mammadov ELSA Azerbaijan Member

BB opens the IPM at 15.27, welcomes the participants and thanks the O.C.

Linda Hatem, Head of OC, welcomes and thanks the participants for coming to Paris for the IPM.

BB calls out for proposals for the Chair.

EI: We propose Maria from ELSA Greece.

Voting on Maria as Chair:

In favor: 16

Abstentions: 0

Against: 0

Maria elected as Chair.

The Chair welcomes the participants and thanks the O.C.

Chair: Do we have any proposals for Vice-Chair?

EI: We propose Alisa from ELSA Switzerland.

Voting on Alisa as Vice-Chair: In favor: 15 Abstentions: 1 Against: 0 Alisa elected as Vice-Chair. Chair: We now need two Secretaries. I propose Alexander from Denmark. Voting on Alexander as Secretary: In favor: 16 Abstentions: 0 Against: 0 Alexander elected as Secretary. ELSA Switzerland: We propose Ken from Switzerland. Voting on Ken as Secretary: In favor: 16 Abstentions: 0 Against: 0 Chair: We will move on to the rules of the WS. I would like to begin by demonstrating the finger rules, which are also explained in the Working Materials. They help indicate to Chairs what kind of inputs are being brought up. The Chair demonstrates the finger rules. Chair: Do we have other suggestions for WS rules? ELSA Denmark: Everyone should please say their name and country before they speak. ELSA Norway: It's not personal, when we talk, it's just business. It's not wrong to show thumbs down. ELSA Estonia: Please respect the speaker.

ELSA Belgium: No stupid jokes.

Vice-Chair: Be on time for the Workshops.

Chair: Speak loudly and clearly.

ELSA Norway: Don't repeat yourself or other people's points.

Chair: We are now going to vote for the rules.

In favor: 16.

Abstentions: 0.

Against: 0.

The Workshop rules are approved.

Chair: We can now continue with the presentation and approval of the IPM agenda.

ELSA Switzerland: Don't we need a director for ELSA Spirit?

BB: We will nominate later.

BB presents the agenda.

Chair: Do we have any proposals, amendments to the agenda or questions? No? As I see none, we will move on to voting on the agenda.

In favor: 16.

Abstentions: 0.

Against: 0.

The IPM Agenda is approved.

Chair: We can now move on to the expectations of the participants. Therefore, we will have a roundtable discussion.

Beka, ELSA Georgia: Could be good if you have suggestions.

Kamal, Director for Alumni in EI: I have no expectations.

Khanlar, ELSA Azerbaijan: To make new friendships, to see where we are in comparison with other National Boards. To determine Strategic Goals and other things. To remind ourselves and feel the real ELSA Spirit.

Elnur, ELSA Azerbaijan: New friends, I wish to be able to help if people have problems.

Elshan, ELSA Azerbaijan: To make new relations and know the new generation of ELSA.

Siraj, ELSA Azerbaijan: Make new friendships.

Nikolay, ELSA Belgium: This is my first IPM so I'm expecting to learn a lot and make new friends.

Sebastian, ELSA Belgium: First IPM, learn more about strategic planning.

Murad, ELSA Azerbaijan: Make new friends.

Yousif, ELSA Azarbadjan: Make new friends.

Irakli, ELSA Georgia: Glad to be here.

Leysan, ELSA Russia: Learn something new, preparing for ICM, meet new friends.

Olga, ELSA Russia: Meet old and new friends, would like to know more about STEP and especially the STEP calendar since we have a specific interest in it.

Eleni, ELSA Greece: Hope to learn new things, which will be helpful in my term in office.

Luigi, ELSA Italy: First IPM, don't know what to expect exactly, only that I will learn a lot.

Claas, ELSA Switzerland: Meet new friends, get new contacts, shape the future of our association.

Nicolas, ELSA Switzerland: I hope to see great results from workshops.

Tilla, ELSA Switzerland: It's my first international meeting. I hope to learn more about how ELSA is working.

Iryna, ELSA Ukraine: This is my second IPM, I want to know more about presidents obligations, and I hope to see you all in IPM Yalta.

Anneloes, ELSA The Netherlands: This is my first IPM, I want to get to know all of you, to learn about strategic planning and STEP – we need STEP improvements.

Tobias, ELSA Austria: Looking forward to creating new ideas for the future.

Lilla, ELSA Hungary: This is my second IPM, I'm specifically interested in IFP and strategic planning.

Armin, ELSA Norway: I'm looking forward to talking between the sessions. Especially, I'm looking forward to OYOP session.

Anna, ELSA Sweden: This is my first IPM, I hope to learn a lot.

Terese, ELSA Norway: Looking forward to meet all of you and make new friends and learn more about strategic planning.

Artis, ELSA Latvia: I'd like to understand how ELSA works internationally and make friends.

Tiia, ELSA Estonia: Hear all your inputs on strategic goals to make ELSA better.

Emil, ELSA Sweden: I look forward to the workshops on the new IFP and strategic goals, and to make new contacts and friends.

Michael, ELSA Poland: This is my first IPM, not first international event though. I want to learn more from all the Workshops.

Ilkka, ELSA Finland: Looking forward to getting to know the group. Expect to see what Paris is like.

Christian Spångberg, ELSA Sweden: Make new friends, to get ideas to bring back.

Inti-Loÿs, ELSA France: This is my third IPM. I look forward to sharing experience, the OYOP WS and meeting new friends.

Alexandra, ELSA France: My term in office as President of ELSA France has just ended so I want to enjoy the event.

Alex, ELSA France: You probably already know me since I was the one sending you the invoices. My expectations are to share experience and let the National Board grow from this experience.

Julia, ELSA Germany: I want to get to know the network and all of you.

Melina, ELSA Germany: I want to learn something for my work in the local group and experience some ELSA spirit.

Suzanne, ELSA The Netherlands: First IPM. Looking forward to meeting you all and to the IFP.

Jiri, ELSA CZ: Cooperation in our main goals, strategic goals, sharing knowledge, cooperation in institutional visits are what I look forward to.

Marek, ELSA CZ. Cooperation with other groups.

Raisa, ELSA Finland: I would like to hear about the members' benefits from the partners, especially from the local point of view. On Strategic planning I expect us to be finished with the new goals at the end of our term so the new IB can start fresh. I would like to know more about how the Local Officers' input can be integrated when selecting the new IFP Topic. I'm looking forward for the training and hopefully finding solutions together. I am excited to hear more ideas about the workshop structure and communication tools.

Alisa, ELSA Switzerland: I expect all of you to come on time and that we have a lot of fun.

Maria, President of ELSA Greece: I expect to have useful workshops to give us tools for the year since most of us now begin a new term in office and I look forward to our fruitful discussions.

Alexander, ELSA Denmark: To influence the network in accordance with our national board's point of view and to learn a lot from everyone's different experiences.

Carl-Kensaku, ELSA Switzerland: This is my first IPM, I want to hear the different views about ELSA, and talk about ELSA Online and IFP.

Chair: Thank you for your inputs.

Chair closes the workshop at 16.13.

Workshop on Partners

Participants

Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandra Maupas	ELSA France	President (Former)
Alexandre Rousselet-Magri*	ELSA France	Treasurer
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Julia Solbach	ELSA Germany	President (LG)
Kamal Jafarov	IΒ	Director for Alumni
Khanlar Aghalarov*	ELSA Azerbaijan	President
Lenara Klimovskaya	ELSA Russia	Member

Leysan Mannapova	ELSA Russia	Member
Lilla Légrádi*	ELSA Hungary	VP S&C
Luigi Caiazzo*	ELSA Italy	President (LG)
Marek Moravec	ELSA Czech Replublic	President (LG)
Maria Kotsi*	ELSA Greece	President
Melina Knoche	ELSA Germany	President (LG)
Michael Matys	ELSA Poland	Director for Human Ressources
Murad Mammadli	ELSA Azerbaijan	Member
Nicolas Haas	ELSA Switzerland	VP S&C
Nikolay Marinov*	ELSA Belgium	President
Olga Korotkova*	ELSA Russia	President
Raisa Voutilainen*	ELSA Finland	President
Sebastian Holslag	ELSA Belgium	Director
Shafi Naib Khail	ELSA Denmark	VP Marketing
Siraj Suztanzi	ELSA Azerbaijan	Member
Suzanne Kok	ELSA The Netherlands	VP AA
Terese Kringlebotten*	ELSA Norway	President
Tiia Annus*	ELSA Estonia	President
Tilla Caveng	ELSA Switzerland	VP AA / President (LG)
Tobias Birsak*	ELSA Austria	President
Yusif Mammadov	ELSA Azerbaijan	Member

Chair: We are very much honored to have with us two representatives from the Queen Mary School of Law, EI LLM Partner to give us a presentation. And now I give the floor to EI.

BB welcomes the representatives from the Queen Mary School of Law.

Representatives Nicole Carpenter (NC) and Anne Grey (AG) from Queen Mary School of Law in London, UK, give their presentation.

NC: We currently offer 19 LLM programs in our University. It's actually very similar to our LLM introductory course where we ask everyone to stand up and introduce themselves. We are here to introduce ourselves and see what ELSA does. And since you are all law students and familiar with LLM programs we would prefer that you ask us questions.

BB: We have two speakers speaking at the summer law school in Austria. Could you elaborate on how you provide us with speakers?

NC: We have a guest lecturer next week in Vienna. Many ELSA members ask us to provide speakers. Our problem is that we sometimes don't have enough notice from the groups. We need better planning and knowing what you are interested in. If you have conferences coming up, I'm happy to help you with our expertise. We can cover pretty much everything except Maritime Law and Oil and Gas related Law. We are happy to pass out information about scholarships. All Queen Mary law students are members of the ELSA program. We have paid that membership for the students.

ELSA Switzerland: You have a program here in Paris. Is it possible to jump from campus to London?

NC: Not yet. You can have some of your curriculum validated. One term each place might be possible in the future, but it is not at the moment. It's on our wish list to change that but it depends very much on courses' availability.

ELSA Norway: In what way is your LLM different from other programs?

NC: The difference is when looking at the specializations and how good is the research in the specific area. You can contact students about the different experiences. Queen Mary is approachable. Talk to law firms and ask them for feedback, look at the career program. Look at the alumni – what they are doing now.

ELSA Latvia: Does Queen Mary have a good arbitration program?

NC: If you have a game plan in terms of where you want to work, talk to them and ask which university they recommend. That's my advice. Ask institutions, ask around.

ELSA Georgia: I just want to recommend the program. All professors are experts and open to discussion and new ideas, the administration is really good. You're going to live one year in London. It was the best experience I've had in my life.

NC: That is of course biased, but Harvard wouldn't give our students a scholarship, if it weren't because we are really good.

BB: Thank you very much!

Chair: We will have a presentation on the partners now by EI.

BB: Since presidents are responsible for partners, it is important to know about the current partners. What kind of benefits can we have?

BB makes his presentation on partners.

BB: Who else should/could be our patron? Should we maybe have more patrons?

ELSA Switzerland: High level officers from institutions that we are cooperating with might be an option like the UN.

ELSA Austria: Have you thought about implementing an advisory report? So we don't just get a name, but also get advice. We could start with ELSA Alumni for example.

BB: It already exists. We have an advisory board with former IB members. We have contacts, which work through that.

ELSA Austria: How many people are currently in the advisory board?

BB: There are 6 of them. All our partners are also a kind of advisory board, in that we discuss our activities and direction with them. If it comes to creating an official external advisory board, I'm not sure who to include. I'll think about that.

ELSA Azerbaijan: If you have university principles as supporters from like Oxford or Cambridge, it would really make a difference in terms of making a name for ourselves and supporting ELSA UK especially in London.

BB: Yes, someone from the UK would be closer and maybe better.

ELSA Austria: Concerning the question of new patrons. Do you think it makes sense to go to a higher level?

BB: It makes more sense to stay at the current level. We have better relations. They have time to spend with us. Our contact person is helping us a lot at the moment.

ELSA Norway: I agree that the current level is better, since the Secretary General for example probably wouldn't have time.

ELSA Belgium: ELSA being an European Association, it might be a good idea to contact the European institutions

BB: We have discussed it. The problem is that our association is broader. We don't only have members of the EU. We are not too eager to have patrons only from European institutions. We are thinking about António Guterres – UN High Commissioner for Refugees. Vasco knows him. Maybe we can have a judge from the ICC? We've cooperated with them in the past. Maybe we could have a judge from the ICJ?

ELSA Austria: Does the ICC actually know that we've had a co-operation in the past?

BB: I only know about it due to the transition. We can look to how we've approached them in the past.

ELSA Austria: We don't know anyone?

BB: I have names of people we've co-operated with.

ELSA The Netherlands: The ICC knows the name ELSA.

ELSA Estonia: Our patron has been supporting us for 10 years. Human rights and the Moot Court especially have her interest but will she continue?

BB: That's why we'll ask her.

ELSA Norway: What's the reason for her to only be the patron of the human rights moot court competition?

BB: It's better that we don't have the same patron in terms of which positions they've had, and her future position will be more focused on human rights.

ELSA Austria: I have never seen her in person. It would be good, if she could attend events.

ELSA Switzerland: It's unlikely to come to ICM. Would be too much time wasted for her. A video message from her would be more likely and really nice.

ELSA Austria: Whatever it is, I think they should be more prominent. It could be by making a video available for example.

ELSA Switzerland: How is the ELSA alumni association? Maybe we should look here?

BB: I don't know who from alumni has a position related to an official institution. One alumnus is minister in Greece, but we need someone who is working with activities on a more European level.

ELSA Switzerland: She is already the patron. Maybe we should focus more on knowing her within the network.

ELSA Austria: I think we should be more confident about ourselves. It's also good for the Council of Europe to say that they cooperate with us. Concerning alumni: Are we working on an alumni database?

Technical remark from ELSA Switzerland: We have to leave at 17:00.

O.C.: We can stay until 19:00.

BB resumes his presentation.

BB: CMS is a big Partner, and also at a local level in various groups, like recently with the traineeship in London. Who of you cooperate with the CMS office in your countries?

ELSA Austria: We do cooperate.

ELSA Switzerland: Zürich has been sponsored in the past. There is a contact scheduled for the autumn.

ELSA The Netherlands: We are planning to contact them in Amsterdam.

ELSA CZ: We are planning to work with them also.

BB: I recommend that you refer in your approaches that we are already cooperating with them.

BB asks AL to elaborate more on the partnership with the C5 Group.

AL: C5 Group provides in-kind services like the layout and technical support for projects like Synergy. It provides also the website template for ELSA International. The same template, not that sophisticated though, can be used by all ELSA Groups thanks to its Open source System TYPO3. So, if you need a website that is working, send me an email and we can figure something out for a small fee.

BB: And then there is the media partnership with European Voice which offers publicity for our events.

AL: This is a very dynamic one because it's not a financial partnership.

BB ends the presentation due to time limits, but will update the presentation with links and send it to the mailing list.

Chair:: Thank you EI! Before we close this WS, we need a volunteer for Director for ELSA Spirit for the national drinks. We will have one minute presentations.

Tiia, ELSA Estonia: I served as Director of ELSA Spirit during IPM Tallinn. All the people were drunk after an hour. That's me.

Claas, ELSA Switzerland: I've had the position at ICM in Algarve in the workshop and some NCM's in Germany and Switzerland. I had the policy at ICM: Drinking less in the beginning and then dropping the bomb at the end.

Ken, ELSA Switzerland: For starters, I'm secretary. I love cocktails and single malts, and if we have an event in Switzerland, I'm always there with the treasurer to make cocktails.

In favor of Tiia: 11

In favor of Claas: 10

In favor of Ken: 4

Chair: Tiia is elected. If anyone has a national drink, they should bring it to Tiia.

Chair closes the workshop at 17.47.

Workshop on Strategic Planning and Market Research

Participants

Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandra Maupas	ELSA France	President (Former)
Alexandre Rousselet-Magri*	ELSA France	Treasurer
Alisa Burkhard*	ELSA Switzerland	President
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Anna Falkdalen	ELSA Sweden	VP STEP (LG)
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Siraj Suztanzi	ELSA Azerbaijan	Member
Suzanne Kok	ELSA The Netherlands	VPAA
Terese Kringlebotten*	ELSA Norway	President
Tiia Annus*	ELSA Estonia	President
Tilla Caveng	ELSA Switzerland	VP AA / President (LG)
Tobias Birsak*	ELSA Austria	President
Yusif Mammadov	ELSA Azerbaijan	Member

The Chair opens the workshop at 17.53.

Chair: We will continue with our final workshop, which is strategic planning. I would like to remind everyone to put an asterisk next to their name on the list of participants, if you are voting for your country. I will now give the floor to EI.

BB gives his presentation. He shows a list of countries, which have sent their updates on the Strategic Goals.

BB: Is anyone not on the list of those, I've received?

ELSA Sweden: We are not on.

BB: I've received an email with no attachments.

ELSA Azerbaijan: We have sent it.

ELSA Switzerland: We sent it too.

BB: Yes, the statistics will be updated with the new reports, so please everyone who hasn't sent yet their own do it after the IPM.

BB continues the presentation.

BB: What we have to focus on are not the results themselves, but more how to achieve good results. How can we make 5 study visits with 145 participants during a year?

ELSA Belgium: I think it's really good to see that people in Belgium want to do study visits.

BB: Why do you think it's interesting for your people?

ELSA Belgium: It is often the destinations. We visit interesting institutions in other countries that we visit - for example the European Court of Human Rights.

BB: Do the participants pay?

ELSA Belgium: Yes.

ELSA The Netherlands: We get some funding for the study visits. We also have a standard institutional study visit. Every local group goes to Brussels once a year, and every local group does an international study visit. We attract members with a good destination. We've been to Georgia and Moscow for example. The best is to have the local groups to be in contact with each other all the time.

BB: I like your story. We had tons of international events, when I was in Poland. We never had study visits though.

ELSA Estonia: Question to Netherlands about your study visits. Do you have a long-term corporation deal regarding the payment of your study visits?

ELSA The Netherlands: Participants pay. We don't know where the local groups ask. It is one of our problems, but they often get money. There are places to apply including the universities themselves. They usually want to support the exchange. On another note: This year we have something new. We have a Director for Study Visits. It really helps the organization since there is a high demand for study visits. It was actually an idea of ELSA Georgia.

ELSA Ukraine: The main problem for us is that we all need the visa. The number is not so big. We'll have study visits between two local groups. The institutional study visits: We've had them the last years, but the problem was that the institutions began to ask a high price for it. It looked like a tourist fare. So we decided to stop for a period. We also have the director.

ELSA Norway: We have study visits every year. The NB goes to Brussels every year. The local groups have many as well. We get active members in planning the trips. It's a nice way for people to get to know each other. It's really working in Norway, and we don't just do visits in Europe, but also in New York, Brazil, India.

ELSA The Netherlands: Are the places outside of Europe interesting places to go to for ELSA? We are a European association.

ELSA Norway: People get to know cultures and it opens their minds, so we think it's good. We also try to get in touch with groups that have the same mentality as us.

ELSA Austria: Two questions: How do you finance the study visits? What is your program like?

ELSA Norway: The participants finance most of them themselves. We barely get funding. Sometimes we get good offers, because we travel so many. We have both a social and academic program. For example, we went to Paris and Strasbourg, and we went to the European Court of Human Rights and the Council and the embassy in Paris, and when in India we also visited the Supreme Court of India.

ELSA Finland: All of the study visits are organized by local groups in Finland by the money we get from grants and participation fees. The destinations are chosen accordingly to the interest of the members, and we try to vary them from year to year. We've had problems in terms of the agreements. In Finland we are used to have the participation fee. In some countries there have been expectations to pay the fee, where other groups expected not to pay when they visited.

ELSA Hungary: It's officially recommended in the regulations that the host covers part for the visiting group, namely that each group covers their local costs to level the differences on revenue.

ELSA Switzerland: My interest is more in what can we gain from the study visits in terms of external relations? In my duties in Geneva, I've heard about a failed institutional study visit that was cancelled and the visiting institutions were not informed about it.. It really hurts our external relations when that happens. We need to make sure that people are informed and that we have a corporate identity. It is really bad, when something like this happens.

ELSA Belgium: An advantage is that it is great for recruiting new members.

ELSA Switzerland: I've been to an institutional visit in Geneva. I've moved there afterwards because of this, so I know the effect. We should just put together a working group: How can the president support the VP SC for example in terms of networking and external relations and who is arranging it? And in Switzerland we also need to deal with bringing down the language barrier.

ELSA Norway: I don't have the same experience as you about the institutional visits, but from what I've seen, it's an abnormal thing that a group doesn't pull through. It's a shame, but it's bad to regulate, since it puts pressure on the groups, and it might be too bureaucratic. I think it's interesting how we can make it better as presidents. As presidents, we have to go into every key area. For study visits, how can we arrange them? Push the S&C officer to organize something. We ourselves have to help the organization.

ELSA The Netherlands: We agree. Another tip: The first thing we do in the beginning of the year is an institutional visit. It's something to attract new students as well and to get them to know ELSA. We do short trips of 2-3 days.

Chair: I suggest a relevant workshop on Study Visits maybe together with the S&C-ers in Batumi, or that we go more into depth with this in the miscellaneous workshop. We have to continue now with the presentation on strategic planning because Study Visits is only a part of it and we have time constraints.

BB: I loved the point that study visits should be a tool to benefit the group.

BB continues his presentation.

BB: We should put aside the unrealistic ideas and work with the realistic ones. I would like to invite all of you to present something. What kind of exact strategic goals do you want to have? After being in the National Board I thought it would be better to know everything on ELSA but after attending international meetings I realized that people had so many different ways to do things and that national and local groups organized so different event. This is why we should come up with concrete strategic goals and we shouldn't just copy the old ones. We need to think about being close to the vision and make sure there is more uniformity to what is organized by national and local groups. The strategic goals should be means to fulfill the philosophical statement. I'm looking for inputs now. During the second part of this workshop, we'll work on the market research with the strategic goals.

ELSA Switzerland: What you said about involving the whole network. Do you want to involve the board members also? My idea is that there should be a simple forum, where everyone can brainstorm efficiently. We can make discussions.

BB: Our idea was to come up with proposals of what the goals should be. The idea of having a forum: We've discussed it. We don't think it would be beneficial. In this case, we could think about it though, since a lot of people would be interested. It's a good idea. We'll take it into consideration.

Chair: We don't have more time. Write your questions or comments down so you don't forget them and we can discuss them later or during the miscellaneous WS. AL will continue with the presentation on the market research. I give the floor to EI.

AL gives his presentation.

AL: Market research is a very powerful tool, it's a science on its own which you have to study so it's sth difficult for law students to do. It took place in spring 2012 from May 5th to June 18th and was conducted on members and non-members. It was a quantative

research, a segment random sampling and the important points were collected, analyzed and here are the results. Imagine ELSA like a company. From this research our goal was to get to know our customers who want to buy our things, to identify what they want and need e.g. traineeships, seminars and conferences, international experience, and since there is a lot of competition from other students' organizations we have to target our products. For example this research can give us a hint on whether to focus on outgoing law students or to students concentrated mostly on their studies, or to both and to what analogy. We need to have these results communicated to the national boards. Are there any questions?

ELSA Austria: In Austria, the last national board developed a similar strategy to sell ELSA to students: Internationality, career, and socials.

AL: This workshop is not so much about how we are going to sell. This is just results from the market research.

ELSA Switzerland: The number of participants is less than 10 % of our total members. Which country groups have been active?

ELSA The Netherlands: There are lots of people from Poland.

AL: Most active were Croatia, Poland, Germany and Czech Republic. Sweden and Italy were pretty good too. There were no specific regions. The amount of answers is related to the activity of the ELSA nations.

ELSA Belgium: The timing of the market research was bad. In Belgium, we have exams in this period. For the next market research, we would encourage to choose another time, earlier in the year.

AL: Most of us probably agree. Most of us had exams.

ELSA The Netherlands: The active countries in the market research aren't necessarily the most active. It's more about communication within the countries.

AL: I agree. Communication is essential. The old IB saw that there weren't coming a lot of answers, and they tried to push for it, but it was a difficult timing.

BB: Top 5 were Poland, Croatia, Germany, Italy and Romania. They've filled out half of all the questionnaires.

ELSA The Netherlands: It's also very important how you present the questions. It took an effort. Make the questions easy to answer.

ELSA Sweden: These results, can you say that they are representative for our market due to the aforementioned problems?

AL: When it comes to reliability, the companies making these researches are working a lot with this. Flycatcher gave us a form, and according to this our reliability is up to 95%.

ELSA Switzerland: The accessibility was not very high. I'm not an average ELSA member, and even I didn't do it. The survey and the questions were long. The next time,

we should plan carefully 6-12 months before, and we should try to make them internally translated. English is a barrier in some countries.

AL: Regarding planning, that is very very important. We can do some initial market research about the market research. Regarding the language barrier, it is very expensive to hire a company to make the research, and it won't be possible to finance translation also.

Chair: We have to leave at 19.30. One last question and then we go to the hotel. AL will give us the assignments there.

ELSA The Netherlands: If someone is appointed in the national board, it also generates that the national board will be very much more involved in the research, so that could be a nice benefit.

AL: It's not only the money for translations that's the problem. It's the delivering to Flycatcher afterwards as well.

Chair: We take a break and continue the workshop at the hotel. The workshop is temporarily closed.

Chair: The workshop is open again. AL will continue his presentation.

AL continues with his presentation.

Chair: Are there any questions?

ELSA Switzerland: Is this concerning the officers?

AL: Yes.

ELSA Switzerland: We have to be creative and think out of the box in order to highlight the results.

AL: We need to put words into it, not only graphs.

ELSA Norway: Were you asking why or how we can use the results?

AL: How.

ELSA Austria: Is it possible to break the results down to one PDF? That would be awesome.

AL: That could be a good idea. With a nice layout it could really work.

ELSA Switzerland: Based on Austria's idea, why don't we have on cover page and then a second one for different areas? Then everybody can see the general part and then what the individual has to know.

AL: That was exactly what I was saying in the beginning. And it is what I'm proposing.

ELSA Norway: I think the more important question is after they've read the document, how can we use it?

AL: I'm going to come to that. The second part is how to educate the officers to use the results.

Chair: I see no other questions. EI can now give the assignments.

The workshop commences with group work.

AL: Every group will send me their answers to the assignment, thank you.

Chair: Thank you EI for your very interesting presentation and thank you all very much for being so concentrated and actively participating although it's a bit late. For tomorrow, we start at 10 sharp. Please be there 10 minutes early. Breakfast is at 09.00.

The chair closes the workshop at 20.22.

THURSDAY, 23rd August 2012

Workshop on Strategic Planning – Continued from Wednesday, 22nd August 2012

Participants

Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandra Maupas	ELSA France	President (Former)
Alexandre Ghafari*	ELSA France	VP S&C
Alisa Burkhard*	ELSA Switzerland	President
Anders Liljeberg (AL)	ELSA International	Director of Marketing
André Reis E Silva*	ELSA Portugal	President
Angelika Szufel *	ELSA Poland	President
Anna Falkdalen	ELSA Sweden	VP STEP (LG)
Anneloes Dijkstra*	ELSA The Netherlands	President
Armin Khoshnewiszadeh	ELSA Norway	President (LG)
Bartosz Balewski (BB)	ELSA International	President
Burcu Filiz*	ELSA Turkey	Director for HR
Carl-Kensaku Herbort	ELSA Switzerland	President (LG)
Cassandra Fernandes	ELSA France	VPAA
Christian Spångberg	ELSA Sweden	President (LG)
Dena Dervanovic (DD)	ELSA International	VP STEP
Elnur Humbatov	ELSA Azerbaijan	Member
Elshan Bayramov	ELSA Azerbaijan	Director for Alumni
Emil Nyquist*	ELSA Sweden	President
Federica Toscano (FT)	ELSA International	VP S&C
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Iryna Ptashnyk *	ELSA Ukraine	President

Jiri Kramar*	ELSA Czech Replublic	President
Julia Solbach	ELSA Germany	President (LG)
Khanlar Aghalarov*	ELSA Azerbaijan	President
Lilla Légrádi*	ELSA Hungary	VP S&C
Luigi Caiazzo*	ELSA Italy	President (LG)
Marcin Becelea	ELSA Poland	President (LG)
Maria Kotsi*	ELSA Greece	President
Melina Knoche	ELSA Germany	President (LG)
Michael Matys	ELSA Poland	Director for Human Ressources
Natasha Shotunde*	ELSA UK	President
Nicolas Haas	ELSA Switzerland	VP S&C
Nikolay Marinov*	ELSA Belgium	President
Raisa Voutilainen*	ELSA Finland	President
Roman Kehrberger	ELSA Germany	President (LG)
Sebastian Holslag	ELSA Belgium	Director
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Solveig Liv Heilmann*	ELSA Germany	President
Suzanne Kok	ELSA The Netherlands	VP AA
Terese Kringlebotten*	ELSA Norway	President
Tiia Annus*	ELSA Estonia	President

Tilla Caveng ELSA Switzerland VP AA / President (LG)

Tino Boche ELSA Germany VP AA
Tobias Birsak* ELSA Austria President
Yusif Mammadov ELSA Azerbaijan Member

Vice-Chair opens workshop at 10.08.

Vice-Chair: I ask all new people to introduce themselves and present their expectations for the IPM.

Shafi, ELSA Denmark: I expect fruitful discussions.

Solveig, ELSA Germany: Good discussions, make new friends.

Tino, ELSA Germany: Looking forward to IFP topic workshop and discussions.

Roman, ELSA Germany: Networking.

André, ELSA Portugal: Looking forward to IFP-topic.

Natasha, UK: Learn more about the ELSA world.

Burcu, ELSA Turkey: Looking forward to fantastic workshops and great people.

Federica, ELSA International: Really looking forward to IFP workshop due to its importance.

Vice-Chair introduces the program of the day.

ELSA Belgium introduces their members' magazine and their recruitment poster to inspire the network.

The Vice-Chair calls for a vote on how many countries are present for voting. 19 people raise their hands. The Vice-Chair reminds everyone of the workshop rules.

Vice-Chair: We are going to continue the workshop on the Strategic Goals.

BB: I would like to hear your questions, comments and opinions.

ELSA Finland: I was wondering, how can the countries not represented in the Working Group ensure their interests regarding the goals, and especially, will the local officers be heard on this matter?

BB: Sure. That's part of our plan. We want to invite everybody.

ELSA Finland: How would you like the national president to give you the information from the locals?

BB: Yesterday we talked about a forum with access to everyone. That would be a good idea to share information. So far, gather information from locals and send it via email.

ELSA Norway: When we are working on the goals, it's important to divide between infrastructure and activities. We should address our problems with infrastructure: Communication, file management and file sharing, step application procedure, and website in general.

BB: We are considering this. For ELSA International we can think about what kind of internet solution we need in the future. We are behind at the moment.

Vice-Chair: ELSA Azerbaijan has entered the room. We now have 20 countries present.

ELSA Switzerland: Just want to continue on the idea with the forum. It would be so good for brainstorming.

ELSA Finland: Continuing on the strategic goals: The goals are too high it seems. There should be strategic goals that are realistic to accomplish locally.

BB: We've been talking about having goals on 3 levels. Right now the strategic goals are not too focused on the local level. We integrate the national level, sometimes more and sometimes less, but on the local level there is still groups who are making such different activities. I agree though that we should have a three-level-structure for them, and so for example when a member goes to another city where ELSA has a group to know what to expect.

ELSA Germany: I've planned to evaluate strategic goals after every year. We should evaluate the strategic goals in-between.

BB: We are evaluating strategic goals every year. But basically that is looking for the results. If I understand correctly, you want a huge evaluation, if we should change the direction, right?

ELSA Germany: Yes!

BB: I had the same idea. This is what big companies also do, amending their decisions in the course of a long-term plan. This was the problem with the unrealistic goals in Lisbon. That will be a part of our proposal, so we don't risk a situation, where everyone is unsatisfied with the goals. We can see what we can do with the market research as well towards this end. We would like some general inputs on this, I'm open to brainstorming and new ideas when we have more time on Saturday.

ELSA Norway: You are talking about a timeline. Your plan was to have the working group make a draft for Batumi, then discussions in Batumi, then a group working towards a proposal for ICM Cologne or IPM Yalta? If so, I agree with that timeline.

BB: That is the plan.

Vice-Chair: Other questions or comments? Okay, we will close this workshop and move on to the next on IFP.

Vice-Chair closes the workshop at 10:45.

Workshop on International Focus Programme

Participants		
Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandra Maupas	ELSA France	President (Former)
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Alisa Burkhard*	ELSA Switzerland	President
Anders Liljeberg (AL)	ELSA International	Director of Marketing
André Reis E Silva*	ELSA Portugal	President
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Claas-Eike Seestädt	ELSA Switzerland	Secretary General
Dena Dervanovic (DD)	ELSA International	VP STEP
Eleni Karagiorgi	ELSA Greece	Treasurer
Elnur Humbatov	ELSA Azerbaijan	Member

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Iryna Ptashnyk *	ELSA Ukraine	President
Jiri Kramar*	ELSA Czech Replublic	President
Julia Solbach	ELSA Germany	President (LG)
Khanlar Aghalarov*	ELSA Azerbaijan	President
Lilla Légrádi*	ELSA Hungary	VP S&C
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Nikolay Marinov*	ELSA Belgium	President
Raisa Voutilainen*	ELSA Finland	President
Roman Kehrberger	ELSA Germany	President (LG)
Sebastian Holslag	ELSA Belgium	Director

Director for Alumni

VP Marketing

President

ELSA Azerbaijan

VPAASuzanne Kok ELSA The Netherlands Terese Kringlebotten* ELSA Norway President Tiia Annus* President ELSA Estonia Tilla Caveng ELSA Switzerland

VP AA / President (LG)

VPAATino Boche ELSA Germany Tobias Birsak* ELSA Austria President Member Yusif Mammadov ELSA Azerbaijan

ELSA Denmark

ELSA Germany

Vice-Chair opens the workshop at 10.48

FT gives the presentation on IFP.

Elshan Bayramov

Shafi Naib Khail

Solveig Liv Heilmann*

Vice-Chair: We'll have a Q&A session now.

ELSA Switzerland: How many events do we have all together in the network during a year? Is there any statistic?

FT: The number of reported events is very low, and it doesn't reflect the real activity in the network.

ELSA Switzerland: It's about this idea of improving the communication. We should have more communication about the IFP and the reporting of events. I didn't know both things.

ELSA Germany: How do you explain that there are so few events evaluated?

ELSA UK: We had no idea that we should report the organizing of the events.

ELSA The Netherlands: We should have an online system for that so everyone can report it easily online.

ELSA Germany: There is not enough information accessible, which makes the focus less focused. You have to push the officers to see it and make it.

ELSA Finland: Especially in Finland the problem is that the local groups don't have classes with the subject Health Law and therefore think it's not interesting.

ELSA Denmark: The problem for us is mostly the timeline. There's a limit as to how many events we can make with the same topic, and after we had the summer seminar on health law, there has been no more interest in the topic.

ELSA Switzerland: The interest in the network for the topic is not very high, which is a problem.

ELSA Germany: I disagree. If we are not making it interesting for our members, it's our fault. We can give this topic so many directions. I do agree that 3 years is too much time with the same topic though.

ELSA Belgium: We have seen in the market research that the interest in health law is very small. We should choose a topic that people find interesting.

FT: Regarding information and reporting. It is a big problem. We don't have an online system. There is an IFP handbook though with potential topics but it's not enough. There are useful tools. It is a limit though. We need to improve it. I've created a Director for Knowledge Management, so I'm focused on improving the situation. We need systems to store and share topics. I'm sorry to say that so few events are evaluated, because we don't have enough information to improve with feedback. It is actually something that needs to be kept in mind with the member interest. Health law has a big potential, and it is supposed to be something, that people don't have at the university or is not top on the list so that it distinguishes us even more. Keep in mind that we have to be non-political though. When it comes to the development of it during this time, in 3 years you can do a lot. You can start working the first year and getting partnerships and then you develop from there. In Batumi you will discuss the length of the program also though, so let's leave it for there.

FT continues with the presentation

FT: We need you to promote the IFP topics suggestions. We need good suggestions. They should be versatile and represent our diversity, have the possibility to attract sponsors and generate academic discussion. Your participation is vital. Suggestions are to be sent by August 27th. I totally understand that the timeline is short, but we chose this timetable to have the time to prepare the materials to support the topic. This is the challenge since we all know more or less what the hot topics are.

Vice-Chair: I open the floor to questions and comments.

ELSA Germany: How many proposals did you already get? I have the problem that 2 weeks were not enough. We are under pressure, but I suggest that we prolong the deadline.

ELSA Switzerland: We have the same issue as Germany. How in-depth does these proposals have to be? People are doing the same as a research-group. Could we clarify how much is necessary?

FT: I understand it's a short deadline. We decided on this because it shouldn't be focusing on the topic itself. We can all propose. It should be about the working groups preparing materiel to support the different topics. I haven't received anything yet, but I know about national groups proposing.

BB: The timeline is connected with the ICM and the deadline for the working materials, which have to be sent 28 days in advance.

ELSA Germany: We are taking a decision for 35000 members and for the next 3 years. We are just preparing the way. I really want to consult more members and the local groups. I think it's necessary to do the decision with them. This is why I suggest a prolonged deadline. Germany can help with the working groups.

ELSA Switzerland: Is it open to make the duration of the IFP shorter?

BB: Yes.

FT: If we extend the deadline, the working groups will have only 15 days to prepare materials.

ELSA UK: Can't we have the call for working groups before the deadline?

FT: We cannot ask people, if they don't know the topic.

BB: We've had the market research, so we have the opinions of the members.

ELSA Switzerland: Very valid argumentation. I would suggest to call for a vote on whether to extend the deadline.

ELSA The Netherlands: How is this influenced by the KAM?

ELSA Germany: If we are going to vote for this, EI should make the decision, cause they have discussed it for a long time.

FT: There will be a workshop in KAM, but it will be about the academic potential. In the timeline, the KAM is after the deadline for the call for topics.

BB and FT: We are flexible, so if you want to vote, we will vote.

Vice-Chair: We need a concrete date and are going to vote for a recommendation to the IB – it's not an official decision.

ELSA Germany: We propose to prolong it until the 31st of August.

FT explains the new timeline for IFP topic.

FT: According to the old plan 12th August was Call for topics, 27th of August was the deadline, 1st September the Call for WGs, 8th September the deadline and 10th September the WGs would start to work on the topic. With the new proposal to extend the deadline for submitting IFP topics until August 31st, the timeline will be as follows: September 3rd the Call for WGs, September 10th the deadline and on September 13th the WGs start to work on the topic.

Vice-Chair: We will proceed with the voting.

In favor of prolonging the deadline: 18

Against: 2

Abstentions: 1

FT: I want to thank you for this. We will change the deadline.

FT continues with the workshop.

Vice-Chair: You are now going to be divided into working groups. Group 1 and 2 will work on how to implement IFP the last year. Group 3 and 4 will work on how to foster a conscious choice for the IFP.

ELSA Germany presents Group 1:

It is all about promotion. A main problem is a lack of knowledge.

We should think about renaming the IFP.

The website is the main portal, but there is no obvious link to the IFP topic.

A marketing campaign.

Joint workshop with key areas and marketeers about creating a real campaign.

Maybe having an advisory board dedicated to IFP.

IFP conference on Skype or something similar.

ELSA Finland presents Group 2:

Problem must be lack of information.

First step would be presenting the IFP handbook to all groups and explaining the idea behind it. Locals reporting the already organized events.

Setting up concrete goals for the local groups.

Having the national officers help the local groups.

ELSA UK presents Group 3:

Looked at timeline, realized we don't have that much time to choose a topic.

We will explain the importance of the IFP.

Make people answer the question: What is your favorite legal topic? Then we can get local or national groups to compile a list. If your country gets chosen, we should make them aware of it.

ELSA Norway presents Group 4:

Communication – From national boards to local boards; what IFP is and the importance of it.

Meetings – Set aside time to research and exchange ideas

Give the president special responsibility to find topics.

Talk in the boards about the different topics – so you make a conscious choice at the ICM.

FT: Thank you. I really enjoyed listening, and I understand that the message of the importance of the IFP came through.

Chair: A remark before we close the workshop. We will have the workshop on presidential obligations after the sightseeing, since we need to catch the sightseeing bus a bit earlier.

The Vice-Chair closes the workshop at 12.42.

Workshop on One Year Operational Plan (OYOP)

Participants		
Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandre Ghafari*	ELSA France	VP S&C
Alisa Burkhard*	ELSA Switzerland	President
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André Reis E Silva*	ELSA Portugal	President
Angelika Szufel *	ELSA Poland	President
Anna Falkdalen	ELSA Sweden	VP STEP (LG)
Armin Khoshnewiszadeh	ELSA Norway	President (LG)
Bartosz Balewski (BB)	ELSA International	President
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Carl-Kensaku Herbort	ELSA Switzerland	President (LG)
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Elnur Humbatov	ELSA Azerbaijan	Member
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Irakli Qarqashadze	ELSA Georgia	Member
Iryna Ptashnyk *	ELSA Ukraine	President
Jiri Kramar*	ELSA Czech Replublic	President
Julia Solbach	ELSA Germany	President (LG)

Lilla Légrádi*	ELSA Hungary	VP S&C
Luigi Caiazzo*	ELSA Italy	President (LG)
Maria Kotsi*	ELSA Greece	President
Melina Knoche	ELSA Germany	President (LG)
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Murad Mammadli	ELSA Azerbaijan	Member
Natasha Shotunde*	ELSA UK	President
Nicolas Haas	ELSA Switzerland	VP S&C
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Olga Korotkova*	ELSA Russia	President
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Sebastian Holslag	ELSA Belgium	Director
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Terese Kringlebotten*	ELSA Norway	President
Tiia Annus*	ELSA Estonia	President
Tilla Caveng	ELSA Switzerland	VP AA / President (LG)
Tino Boche	ELSA Germany	VPAA
Tobias Birsak*	ELSA Austria	President
Yusif Mammadov	ELSA Azerbaijan	Member

The Chair opens the workshop at 12:45.

Chair: We now proceed with the WS on OYOP. I give the floor to EI for the presentation.

BB: Our main focus when we began our term in office was our OYOP. We dedicated a lot of time and thought because we were 8 people with different perspectives and expectations discussing on 8 different areas but as you see one of our main priorities is human rights. In ICM Algarve we had discussions on how to improve the communication, but we realize that there is much information not reaching the people it should reach. We are responsible to pass the information to our officers and they in turn to their members. The OYOP should be hanged in every office and activities need to be communicated and feedbacks to be sent back.

BB presents EI OYOP.

Chair: Thank you EI! Are there any questions or comments?

ELSA Austria: I want to raise an issue concerning ELSA Offline. I think ELSA Online won't go online and no one cares anymore. We shouldn't try to fix it. We should just try to drop it. We have alternatives like Podio and Google docs. It should just be dropped.

BB: We don't like the situation. We don't have an intranet. We want to have something launched by the ICM in Batumi. We are researching.

ELSA Austria: We shouldn't research. We should spend no more money on this. We should sue them.

BB: We are looking for free alternatives. We've been advised to not sue, since the costs would be too high. We are considering contacting alumni to see if any of them can help us.

ELSA Switzerland: I'm totally against free tools. It has to work. Since we are a professional network, we can't afford to risk things going down. And we need the things on the same address.

ELSA Austria: A thing like Podio can have almost everything on the same address and will be more stable than our website.

BB continues presentation.

ELSA Norway: I agree with Switzerland. It has to be a synchronized system. The infrastructure is one of our most important problems.

BB: It is one of the biggest problems, and we will be looking into it.

ELSA Norway: Is it possible to use the IT team?

BB: We will be brainstorming with them.

ELSA Finland: Regarding STEP there has been problems since some have not received information whether they've received the traineeship information. Also it caused frustration within the officers' group.

BB: We receive so many applications at the same time. People always send at the last moment. It is a lot of work. That's why there are delays. That is the biggest challenge for STEP. We will discuss this further for sure.

ELSA Germany: Regarding 7.13 in the OYOP: Do you want to get the national groups involved looking for the international partners? What is your idea to successfully promote among the students? The same goes for 7.14: Do you want to get the national groups involved?

BB: I will send an update soon. We also discussed it yesterday. That was the second question. Regarding the first question, we need to have the local and national groups involved. The service we can provide is promotion, and this can most importantly be made by the local and national groups when organizing events and all those things. We could not fulfill the goal of having a pool of partners without the national and local groups.

ELSA Switzerland: Point 2, page 6. We should try to start making a small journal publication. Maybe IB could help with that. This is also valid for point 3, page 6. Also on the moot court competitions: There is an idea that I'm implementing in my local group,

which is to make a much lighter simulated process, to make it more accessible. I will give feedback when I see how it works.

BB: Not everybody can participate in EMC2. We are aware. It is great to have a lighter kind of moot court. Making these exercises is what ELSA is about, since you often can't get that at the universities.

ELSA Belgium: In Belgium we have a lot of these events. It is a huge success.

ELSA Switzerland: Regarding point 6, page 17: We should explain how the international level and the national level work to new ELSA members. It can seem too much.

BB: It is more about communicating what kind of issues you can approach IB with. It is important to highlight what we are standing for and how we are spending the time in Brussels.

ELSA Finland: You have very ambitious aims for the external relations. How are you planning to work out all these?

BB: The financial situation is not the best in the IB. The money we get from the current partners is not a lot. We have costs. I don't have a director, since we want to involve all members of IB on this subject. Everyone should be involved.

ELSA Italy: Can't you get grants, for example from the European Commission?

BB: We don't have grants. We need to raise money in other ways like fundraising. You receive grants from the European Commission for the events that you've already had. We didn't receive it last year. So at the moment we don't receive any grants. We will talk about that during the ICM. Other student association like AIESEC and AEGEE receives a lot of money. We have a scheduled meeting on a conference regarding grants to NGO's. We have to focus on that.

ELSA Finland: Do you have enough time for this?

BB: We need to find the time. It is of most importance.

Chair: Please use the finger rules to cut yourself off the speaker list.

ELSA Poland: Regarding Human resources: Do you have some new ideas about making this available for national and local groups?

BB: Regarding recruitment strategy: In the DB it is only general stuff. There are huge differences on how one becomes a member from country to country. We want it more specified. There should be manuals on how to recruit successfully because we know that many national and local boards are not complete.

ELSA UK: External relations. Great that you want to expand. Would you be actively looking to get a diverse pool from different countries?

BB: We are thinking about approaching a branch of international law firms. With your help we can find from all over Europe.

Chair: The secretaries might approach you in order to finish the minutes, if they feel like they are missing some parts. Unfortunately, AL will have to leave today so he won't be with us for the rest of the IPM, which is really sad. Any final words?

AL: Thank you for having heard my presentation yesterday so that you have something to take back home. It was really nice seeing old and new faces! I wish you all a great weekend!

The Chair closes the workshop at 13.40.

FRIDAY, 24th August 2012

Workshop on Presidents' Obligations

Participants		
Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandre Ghafari*	ELSA France	VP S&C
Alisa Burkhard*	ELSA Switzerland	President
André Reis E Silva*	ELSA Portugal	President
Angelika Szufel *	ELSA Poland	President
Anna Falkdalen	ELSA Sweden	VP STEP (LG)
Anneloes Dijkstra*	ELSA The Netherlands	President
Armin Khoshnewiszadeh	ELSA Norway	President (LG)
Artis Straupenieks*	ELSA Latvia	Treasurer
Bartosz Balewski (BB)	ELSA International	President
Beka Dzamashvili*	ELSA Georgia	President
Burcu Filiz*	ELSA Turkey	Director for HR
Carl-Kensaku Herbort	ELSA Switzerland	President (LG)
Christian Spångherg	ELSA Sweden	President (LG)
Claas-Eike Seestädt	ELSA Switzerland	Secretary General
Dena Dervanovic (DD)	ELSA International	VP STEP
Diana Correia de Sá	ELSA Portugal	VP S&S
Eleni Karagiorgi	ELSA Greece	Treasurer
Emil Nyquist*	ELSA Sweden	President
Federica Toscano (FT)	ELSA International	VP S&C
Ilkka Ruuska	ELSA Finland	President (LG)
Inti-Loÿs Villamil	ELSA France	President (LG)
Iryna Ptashnyk *	ELSA Ukraine	President
Jiri Kramar*	ELSA Czech Replublic	President
Julia Solbach	ELSA Germany	President (LG)
Kamal Jafarov	IB	Director for Alumni
Lilla Légrádi*	ELSA Hungary	VP S&C
Luigi Caiazzo*	ELSA Italy	President (LG)

Marcin Becelea	ELSA Poland	President (LG)
Marek Moravec	ELSA Czech Replublic	President (LG)
Maria Kotsi*	ELSA Greece	President
Melina Knoche	ELSA Germany	President (LG)
Michael Matys	ELSA Poland	Director for Human Ressources
Natasha Shotunde*	ELSA UK	President
Nicolas Haas	ELSA Switzerland	VP S&C
Nikolay Marinov*	ELSA Belgium	President
Olga Korotkova*	ELSA Russia	President
Raisa Voutilainen*	ELSA Finland	President
Roman Kehrberger	ELSA Germany	President (LG)
Sebastian Holslag	ELSA Belgium	Director
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Shafi Naib Khail ELSA Denmark VP Marketing
Solveig Liv Heilmann* ELSA Germany President
Suzanne Kok ELSA The Netherlands VP AA
Terese Kringlebotten* ELSA Norway President
Tiia Annus* ELSA Estonia President

Tilla Caveng ELSA Switzerland VP AA / President (LG)

Tino Boche ELSA Germany VP AA
Tobias Birsak* ELSA Austria President

Chair opens the workshop at 09.13.

Chair: Since we didn't have the WS on Presidents obligations yesterday after the sightseeing, we are having it now. I give the floor to EI for their presentation.

BB makes his presentation.

BB: We have the area definitions. Article 13.1 in the S&SO from Algarve states the role of the president. We could discuss about certain tasks, these rules have been made during ICM since the 80's. There is much information in the strategic planning that you can easily forget. Presidents should have these objectives in mind. There are a lot of details connected to our network. If you're not using the DB constantly, we will forget what's in it. We have 40 minutes where we will go through the responsibilities in the DB. We have the system on how to gather all relevant information, but it doesn't always function very well. I want to discuss why. Is the document too long or are there other things that affect, like focusing on what you know and the responsibilities you already have? Maybe the decisions made 5 years ago couldn't know the reality of the situation of the network right now. On the international level, we don't have anyone except auditors controlling our work. Who should do it? National groups should look if they are doing their job. National groups should be counseled by the local groups. Maybe it could be more motivating and reminding of the work that we do.

The idea for half an hour is to divide the parts of the DB and sit in groups and taking from this DB these obligations, tasks, duties and discuss which are fulfilled, which are not, and solutions and procedures on how to improve it.

Chair: And now we open the floor for discussion.

ELSA Switzerland: The president has to be the motor in the car. It is written: motivating the board members. As I have met all of you, it's not just motivating. I don't know if we can emphasize the importance that we are so much more than that.

BB: This discussion is about that: To make people more dedicated, not just promoting ELSA through social activities, but also through the tasks and the philosophy of ELSA. Maybe we should put more emphasis on that we want to achieve our philosophical statement. One should discuss why somebody is taking the position, not only for the CV. The purpose of all these actions is bigger than any of us. Who else than national presidents could think about different directions for the association? It is for this reason also that we have IPM, so we can talk about directions, since we have the right for proposals to the ICM.

Chair: Questions/comments on the current obligations and responsibilities?

ELSA Finland: Continuing that there are 3 levels of ELSA; there are different responsibilities. The guidelines are good to have, but I don't think they should be very specific.

ELSA Switzerland: We second. There are very different styles of being presidents. If everybody has the goal of bringing something of themselves into their ELSA work, that won't be possible, if everything is too regulated. The groups have to figure it out for themselves.

ELSA Finland: I talked to my local presidents. They would appreciate a local group handbook for the presidents.

ELSA Norway: We disagree. The DB is there as a general point, there is no problem having a long handbook. You don't expect everyone to read the laws, but you expect the people in control doing it. I think it's great that we regulate. I'm learning a lot just by reading it. The way we've chosen is a good way.

ELSA Switzerland: You wrote in the working materials, that responsibilities are often neglected. Could you specify?

BB: A good example is the IFP, as we talked about yesterday. Reports are not being sent. Human rights is also an issue, we'll talk about that later. As I said yesterday about the strategic handbook, that obligation is the International Board's. I feel the duty to follow it. For STEP officers, we concluded that the objectives are not fulfilled, since we all recognize this is hard to achieve. We need to have more uniformity in the network. In general, when we were looking for the state of the network, we had the conclusion, that we are not at the level that we should be, since not everyone followed the responsibilities.

ELSA Switzerland: You just said we have to choose what kind of an association we want to be. Who we are is defined by what we are really doing, not what we have obliged ourselves to do. If there are a lot of regulations, and most people don't follow, I see two ways. We should punish, or we should make the regulations less detailed. Punishment won't work. We should de-regulate. For example, we have strategic goals, but a lot of us don't read them. It is nice to have goals, but we never reach them. There should be checking and fulfilling of the SGs. Lots of people ask for more professionalism, to do

what we say we will do. In Germany it's like a religion, some people do everything with ELSA; some are more relaxed about it. There should be a middle ground, because there is an image of ELSA and then there is the real ELSA.

ELSA Denmark: From what I notice from the workshops, it's all about communication. I agree with Norway, we shouldn't de-regulate, since the officers are in need of the information it provides. We should just be better at informing ourselves.

ELSA Finland: I agree with Switzerland, but also with Denmark. We have to communicate more, but the detailed regulation can be too much on the local level. We should focus on the basics. That's where the communication comes into the picture.

ELSA Switzerland: I wish to share my hope for ELSA. I restarted my career in Poznan, I was disappointed before. ELSA was always about networking and friendship. The very original idea of ELSA was to bring people closer. It already is a good goal to have people from let's say Russia included. I think this is neglected a lot. I would prefer to raise awareness about this. Increasing mobility like in the concept of the ERASMUS program should be our goal.

ELSA Germany: Maybe coming back to the presidential obligations. I agree with a lot of the points. Our problem used to be that the information wasn't accessible before. Every transition is a transition of the knowledge. We won't have this problem, if we find a way to make this knowledge accessible. Key areas are easier, because they are about concrete projects. Presidents are starting from zero every year. This information has to be accessible in a way. Hopefully the new Director for Knowledge Management will contribute towards that. If this is going to happen, we won't have this discussion anymore about writing things down in the DB, because it will be somewhere else.

ELSA Switzerland: I agree with the other representative of Switzerland. I don't know about the ELSA spirit, but it is of most importance that we are together. But we should be careful not to lose our professionalism.

Chair: Thank you for the comments. I agree with all of you that the strategic goals need to be more realistic. There is already a working group, and we will discuss it at the two next ICMs and the next IPM. I encourage you to contribute to this topic on our mailing list, and I would like you to come with concrete suggestions to the next international event.

ELSA Austria: Who is in the working group on strategic goals?

BB: I'll give you the names. ICM Batumi and IPM Yalta should be places to discuss. During ICM Cologne, we should know what the status of the association is, and where we should be headed. Claas mentioned that we don't have sanctions. That is a problem. We are a volunteer association though. I hope that you'll dedicate time to look through the DB, reflect on the goals and descriptions, and on where we are moving as an association.

The Chair closes the workshop at 10.19.

Workshop on Human Rights

Tiia Annus*

Participants Name	ELSA Croup	Position
	ELSA Group ELSA Denmark	
Alexander Korsager*		Secretary General
Alexandre Ghafari*	ELSA France	VP S&C
Alisa Burkhard*	ELSA Switzerland	President President
André Reis E Silva*	ELSA Portugal	
Angelika Szufel *	ELSA Poland	President
Anneloes Dijkstra*	ELSA The Netherlands	President Desident (C)
Armin Khoshnewiszadeh	ELSA Norway	President (LG)
Artis Straupenieks*	ELSA Latvia	Treasurer
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Diana Correia de Sá	ELSA Portugal	VP S&S
Eleni Karagiorgi	ELSA Greece	Treasurer
Elnur Humbatov	ELSA Azerbaijan	Member
Elshan Bayramov	ELSA Azerbaijan	Director for Alumni
Emil Nyquist*	ELSA Sweden	President
Federica Toscano (FT)	ELSA International	VP S&C
Ilkka Ruuska	ELSA Finland	President (LG)
Iryna Ptashnyk *	ELSA Ukraine	President
Iiri Kramar*	ELSA Czech Replublic	President
Iulia Solbach	ELSA Germany	President (LG)
Lenara Klimovskaya	ELSA Russia	Member
Luigi Caiazzo*	ELSA Italy	President (LG)
Maria Kotsi*	ELSA Greece	President
Michael Matys	ELSA Poland	Director for Human Ressource
Murad Mammadli	ELSA Azerbaijan	Member
Natasha Shotunde*	ELSA UK	President
Nicolas Haas	ELSA Switzerland	VP S&C
Nikolay Marinov*	ELSA Belgium	President
Olga Korotkova*	ELSA Russia	President
Raisa Voutilainen*	ELSA Finland	President
Roman Kehrberger	ELSA Germany	President (LG)
Sebastian Holslag	ELSA Belgium	Director
Solveig Liv Heilmann*	ELSA Germany	President
Suzanne Kok	ELSA The Netherlands	VP AA
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Tilla Caveng ELSA Switzerland VP AA / President (LG)

ELSA Estonia

President

Tino Boche ELSA Germany VP AA
Tobias Birsak* ELSA Austria President
Yusif Mammadov ELSA Azerbaijan Member

Vice-Chair opens the workshop at 10.34.

FT gives her presentation on Human Rights and introduces the idea of an ELSA Day dedicated to Human Rights.

FT: What are our strengths?

ELSA Austria: Internationality, career and the social aspects.

ELSA Finland: STEP and professionalism.

ELSA Switzerland: We have a vision, we are many in numbers, and we cover all of Europe.

FT: What are our weaknesses?

Answers from the WS: Communication, loss of knowledge, lack of motivation, lack of uniformity, human resources, we are students; we have few events on human rights, one-year-term office, and the language barrier.

FT continues her presentation and introduces EI's idea of an ELSA Day.

BB: I hope you like the idea. It will give us a great input for the strategic goals 2018. Are we able to do something like that? What is the status of the network? It will give us an idea of how much we are focused on our goals. I 'm not sure we'll make it. All of us, including the local officers, have to work towards this.

Vice-Chair: Thank you EI! Now the floor is open for comments.

ELSA Georgia: I totally agree. I think it's more impressive if we do it on December 10th, since that day is dedicated to human rights all around the world. It should be realistic to have it on this day.

FT: Our first idea was to do that. But it is not our day, so all the attention will be caught by the other participants.

BB: We have focus on the legal part of human rights, which is not the specific purpose of the December 10th.

Chair reminds people to KISS.

ELSA Switzerland: I'd propose a research group to find out which day would be the best for the network.

BB: We've considered different days.

ELSA Belgium: December and May are bad due to exams, so we support March.

ELSA Finland: There will always be someone for whom it is a bad time. We just suggest that you pick a date that is good for as many as possible.

ELSA Germany: We have to think about holidays.

ELSA Austria: Love the idea of the day. I have concerns though. For this to work, ALL national groups have to join. Some of the national groups are not active, so that's probably unrealistic. Are these events supposed to be international or national events?

FT: Of course the entire network should be involved. We have to strive for that. And this is a way to realize, where we are. We are also trying to motivate all the countries to participate. The countries that won't join will show their weakness. Regarding your question, it wouldn't be fitting to make the event international. It would be easier to make it national.

ELSA Germany: Suggestion for the date would be to change the date each year. My local groups would like to participate, but March won't be good for Germany.

BB: The date is not connected with anything in particular, so we can surely move it from year to year.

ELSA Greece: I love the idea. For the date, I would like it to be on the same day every year, so everyone knows it's an ELSA Day and it's established that way in the minds of people. It would be a good idea to have a microsite under the ELSA web page, where all the events for the ELSA Day will be published to increase the exposure.

FT: The idea is to give the event maximum exposure. There will be promotion as much as possible. We are thinking to create a logo and slogan for the day.

ELSA The Netherlands: It's good for motivation that we compete country to country.

ELSA Greece: Rather than competition, it should be more about the maximum exposure for ELSA. Imagine how good it will be to show when approaching potential partners and sponsors in our countries!

ELSA Denmark: We have to be realistic about the impact we can make on the day. If we have the same day, and some national groups always miss out, this will create a rift in the network. Especially if we want this day to be as important as we do.

ELSA Switzerland: This could be a tool. An alternative to the competition would be to create a journal for the ELSA Day.

ELSA UK: Competition is a really good thing. But we also need to work together on this. Austria mentioned that some national groups are not very active. One solution could be for the groups, who make big events, to assist the national groups, who don't have the resources to do that.

FT: It is of so much importance that you convince your national groups to join this effort as much as possible.

ELSA Norway: Great idea. The concern is that if we try to have a human rights event on that date, no one will show up, because we have exams during that period. Best thing would be to have a day, but maybe we should consider spreading it out for a week.

BB: We are acting for law students, but also for the good of society. If we have problems due to exams, maybe we should try to reach other people. We can have events for high school students, for example.

ELSA UK: Good idea. I hope you'll consult with us regarding the date.

FT: I would like to have a result about the day today.

ELSA Switzerland: Could we ask all national groups about national holidays?

BB: What we want to know is if you are with us. Then we will try to organize, and we will communicate with you about the date.

ELSA Norway: I don't see the point of having one day. It's cool to say, but it's more important that we try to encourage doing it during the same period. I don't see the point of one day. It just makes it completely inflexible.

ELSA Belgium: Having a specific day is a good idea, because the boards can begin their preparations from the beginning of the year so having a set day shouldn't be a problem.

Vice-Chair: Please all state if you are in favor/interested in having an ELSA Day.

ELSA The Netherlands: Good idea, yes.

ELSA Finland: It has been difficult in the past, but we will work for it, it is a good idea.

ELSA Czech Republic: We will work for it.

ELSA Norway: We will try, but it has to work with our dates.

ELSA Sweden: Great idea, we will participate.

ELSA Estonia: Cool idea, yes.

ELSA Portugal: It's a good idea in theory, but we have to consider it more.

ELSA Poland: We will organize events, but we don't know in which form.

ELSA Austria: Yes.

ELSA Turkey: Good idea, we support it.

ELSA France: Great idea.

ELSA Azerbaijan: Great idea, yes.

ELSA UK: We need to remember we are a student association, but yes.

ELSA Belgium: Great idea, and we are privileged to organize the event together with the I.B.

ELSA Latvia: Support.

ELSA Russia: Fully support.

ELSA Georgia: We'll join whatever date you chose.

ELSA Italy: Great idea.

ELSA Switzerland: Generally an interesting idea. We will try to encourage local groups. We can't promise that they will do it.

ELSA Germany: Good idea. We will participate, but it depends on the date.

ELSA Denmark: Will participate no matter the date.

ELSA Greece: We support the project.

Vice-Chair: Let's have a reverse vote on the matter.

In favor: 21

Abstentions: 0

Against: 0.

Vice-Chair: The ELSA Day is unanimously approved. Do we have more comments?

ELSA Switzerland. What I already said about the local groups. We have to put our efforts into motivating the local groups. We can't force anything.

ELSA Finland: The number of events expected according to the DB regarding human rights is too high. In Finland the students have grown weary of the theme, since human rights are well guaranteed in the Finnish constitution. That is why Local Groups have organized events that have Human Rights as a side-kick, so to speak.

ELSA Switzerland: There is a huge discussion on how we can put discussions of human rights online. It's all about making it sexy.

ELSA The Netherlands: We have to remember this is a day where we can promote ourselves.

ELSA Poland: Is it possible that the IB provide us some material about this?

BB: There will be some promoting materials from IB about the day. The idea is that we can provide some templates.

ELSA Belgium: It won't be possible to have the same poster everywhere, since there will be specific events.

BB: No, the poster won't be about the specific events, but more generally about the day.

ELSA Switzerland: Not everyone has a license for Indesign. Having templates would be a good idea.

BB: We are aware of this, thank you.

Chair: I will only make a final remark. Our main problem is the date. I suggest that you send a mail to the mailing list with the dates of your national holidays and exams, so that we can find a convenient day for everyone.

BB: That is what we are going to propose also.

FT: Thank you for the approval.

Vice-Chair closes the workshop at 11.38.

Workshop on STEP Calendar

Participants		
Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandre Ghafari*	ELSA France	VP S&C
Alisa Burkhard*	ELSA Switzerland	President
André Reis E Silva*	ELSA Portugal	President
Angelika Szufel *	ELSA Poland	President
Anna Falkdalen	ELSA Sweden	VP STEP (LG)
Anneloes Dijkstra*	ELSA The Netherlands	President
Armin Khoshnewiszadeh	ELSA Norway	President (LG)
Artis Straupenieks*	ELSA Latvia	Treasurer
Bartosz Balewski (BB)	ELSA International	President
Burcu Filiz*	ELSA Turkey	Director for HR
Carl-Kensaku Herbort	ELSA Switzerland	President (LG)
Cassandra Fernandes	ELSA France	VPAA
Christian Spångberg	ELSA Sweden	President (LG)
Claas-Eike Seestädt	ELSA Switzerland	Secretary General
Dena Dervanovic (DD)	ELSA International	VP STEP
Diana Correia de Sá	ELSA Portugal	VP S&S
Eleni Karagiorgi	ELSA Greece	Treasurer
Emil Nyquist*	ELSA Sweden	President
Federica Toscano (FT)	ELSA International	VP S&C
Ilkka Ruuska	ELSA Finland	President (LG)
Inti-Loÿs Villamil	ELSA France	President (LG)

Iryna Ptashnyk *	ELSA Ukraine	President
Jiri Kramar*	ELSA Czech Replublic	President
Julia Solbach	ELSA Germany	President (LG)
Kamal Jafarov	IB	Director for Alumni

Member Lenara Klimovskaya ELSA Russia ELSA Russia Member Leysan Mannapova VP S&C Lilla Légrádi* ELSA Hungary Luigi Caiazzo* ELSA Italy President (LG) Marcin Becelea ELSA Poland President (LG) Marek. Moravec ELSA Czech Replublic President (LG) Maria Kotsi* President ELSA Greece Melina Knoche President (LG) ELSA Germany

Michael Matys ELSA Poland Director for Human Ressources

Natasha Shotunde* ELSA UK President Nicolas Haas ELSA Switzerland VP S&C President Nikolay Marinov* ELSA Belgium Olga Korotkova* ELSA Russia President President Raisa Voutilainen* ELSA Finland President (LG) Roman Kehrberger ELSA Germany

Sebastian Holslag ELSA Belgium Director

Shafi Naib Khail ELSA Denmark VP Marketing
Siraj Suztanzi ELSA Azerbaijan Member
Solveig Liv Heilmann* ELSA Germany President

Terese Kringlebotten* ELSA Norway President
Tiia Annus* ELSA Estonia President

Tilla Caveng ELSA Switzerland VP AA / President (LG)

Tino Boche ELSA Germany VP AA
Tobias Birsak* ELSA Austria President

Chair opens the workshop at 11.51.

Chair: This WS will be about the STEP Calendar. I give the floor to EI for their presentation.

DD gives her presentation.

Chair: Thank you EI! Are there any questions or comments?

ELSA Switzerland: Each board member has incredible ideas. Everyone here has to make STEP priority number one. It has to be an obsession of the president in order for us to succeed, because it is so important.

ELSA The Netherlands: We have to focus, but it is different from country to country how many options the students already have. It is not the same. It is very hard for some countries to find STEP offers.

DD: We have 41 countries. It is something that you have to consider, but it being difficult doesn't mean that we should give up.

ELSA Ukraine: You've put the dates for student hunting. We will miss half of the time, because we have vacations. There will be no hunting or promotion. The STEP calendar is a great idea. What do you think about countries from outside of Europe? It is more difficult for us to get students to come to Ukraine.

DD: When it comes to the question on dates, the thing about the calendar is that it has worked. We are trying to balance it this time with two deadlines. Regarding the second question: We are strictly about the law, we work at the offices. That is different from other organizations, where interns might risk having to serve coffee and similar tasks. We also have to remember that our members are very different, and not everyone wants to go to Germany or France for STEP.

ELSA Finland: How can we as presidents help improve the selling skills of STEPpers?

DD: You have a huge asset: Johanna. When it comes to others, we have trainers with STEP knowledge. As presidents you can be the ones giving the training.

ELSA Finland: How will you make sure that the communication to the participants will be effective this term?

DD: We have regulations and from my side, I will do my best. When I receive a selection, I immediately forward it. It's about time management.

ELSA Norway: During the whole year, there will be just 2 newsletters? Won't they be too long? Even with the way it's worked before, it was already too long. Have you considered changing the application procedure?

DD: Yes. If you want to do a traineeship, that won't be a problem, since you are interested it will be easier to know long before which traineeships are offered in each country so that you can also program better. We'll take the remark though into account. We have forms, filled in electronically. They are sent to EI. They should work better; I've looked at them already.

ELSA Switzerland: I think the disadvantage of the newsletter being long outweighs the advantages of not having to promote it all the time. It might also be easier for the applicants.

Chair explains the finger rules again to make sure that everyone understands them.

ELSA Belgium: Having less STEP newsletters is a good idea. Offers are often repeated in the old format. Offers are often repeated in the old format.

ELSA The Netherlands: PDF is outdated. It does not work. We need this online. We need a website with selection process. We can't do it in a PDF.

DD: I agree completely. There is a lot of work on this issue in the House at the moment.

ELSA Switzerland: Could you make an index in the newsletter?

DD: It is kind of off-topic. We are brainstorming. We will surprise you.

ELSA The Netherlands: If you are going to use PDF, you can actually make a selection choice in the index, so you can just click on it.

BB: When it comes to documents and PDF, we've already discussed it. We are very disappointed that it hasn't been working. We will take care of it this year.

ELSA Germany: We have a question about the December deadline. With this deadline, we will have only 10 days to promote due to the exams. Could we move the day?

DD: We need people for the ICM, so this deadline is a compromise. The STEP officers need time for job hunting. They often won't do it before ICM.

ELSA Ukraine: What about moving the date one week later?

DD: As I said, it is a draft. If the network wants it, we will change it, as long as the officers can do their job.

Chair: We will now close the Q&A.

DD presents the second part of the workshop: A job hunting simulation. The workshop commences.

Chair: Thank you EI and everyone. We are going to go through our employers to see what they got from the interviews.

FT: You need a precise structure, so you don't lose focus during the interview. It is good with smiles. You have to realize that it's not charity; we are giving them something also.

ELSA Switzerland: In our country, it is a bit of charity. They don't need STEP, since it's mostly a cost for the company.

DD: Germany had a good answer in our workshop to this.

ELSA Germany: You need to point out that they can earn money with the trainee.

ELSA Finland: STEP Trainees are perfect for specific projects, which make the employers interested.

BB: It is important to be really flexible and always try to find a solution for our needs. It is important to be well prepared and for example know about all the STEP forms.

DD: You need to be well prepared also in that you don't talk over each other. The president and the STEP officer have to be synchronized.

BB: It is not easy. When I was president in Poland, I was too focused on fundraising and presidential stuff, so I didn't talk enough about STEP, when I was with companies.

DD: I'm going to punish you guys, if you don't do better than BB.

ELSA Finland: I would like to recommend a book; Selling to win by Richard Denny. It has really helped me.

Chair: Thank you EI and everyone for your inputs!

Chair closes the workshop at 13.17.

SATURDAY, 25th August 2012

Miscellaneous Workshop

Participants		
Participants Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandre Ghafari*	ELSA France	VP S&C
Alisa Burkhard*	ELSA Switzerland	President
André Reis E Silva*	ELSA Portugal	President
Angelika Szufel *	ELSA Poland	President
Anna Falkdalen	ELSA Sweden	VP STEP (LG)
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Diana Correia de Sá	ELSA Portugal	VP S&S
Eleni Karagiorgi	ELSA Greece	Treasurer
Elshan Bayramov	ELSA Azerbaijan	Director for Alumni
Emil Nyquist*	ELSA Sweden	President
Federica Toscano (FT)	ELSA International	VP S&C
Ilkka Ruuska	ELSA Finland	President (LG)
Inti-Loÿs Villamil	ELSA France	President (LG)
Iryna Ptashnyk *	ELSA Ukraine	President
Jiri Kramar*	ELSA Czech Replublic	President
Julia Solbach	ELSA Germany	President (LG)
Kamal Jafarov	IB	Director for Alumni
Luigi Caiazzo*	ELSA Italy	President (LG)
Marcin Becelea	ELSA Poland	President (LG)
Marek Moravec	ELSA Czech Replublic	President (LG)
Maria Kotsi*	ELSA Greece	President

Melina Knoche	ELSA Germany	President (LG)
Michael Matys	ELSA Poland	Director for Human Ressources
Natasha Shotunde*	ELSA UK	President
Nicolas Haas	ELSA Switzerland	VP S&C
Nikolay Marinov*	ELSA Belgium	President
Olga Korotkova*	ELSA Russia	President
Raisa Voutilainen*	ELSA Finland	President
Roman Kehrberger	ELSA Germany	President (LG)
Sebastian Holslag	ELSA Belgium	Director
Shafi Naib Khail	ELSA Denmark	VP Marketing
Siraj Suztanzi	ELSA Azerbaijan	Member
Solveig Liv Heilmann*	ELSA Germany	President
Terese Kringlebotten*	ELSA Norway	President
Tiia Annus*	ELSA Estonia	President
Tilla Caveng	ELSA Switzerland	VP AA / President (LG)

VPAA

President

Vice-Chair opens the workshop at 10.19.

Tino Boche

Tobias Birsak*

Vice-Chair: I will give the floor to Nicolas from ELSA Switzerland.

ELSA Germany

ELSA Austria

ELSA Switzerland: Most of you have heard about the jurisdiction problem. The working materials were too late, so we are raising this issue now. It has been problematic and costly the fact that after we revise our Statures in each ICM, we need to have them translated in Dutch and make sure they are according to Dutch law. So, we could consider moving the seat to Switzerland or Sweden, I think Switzerland is more liberal.

BB: We will send a call on how to work on that. It is important to have the jurisdiction in English. If not in Batumi, we will discuss it and take a decision in Cologne.

Vice-Chair: Do we have any comments? No? I'm sure we'll be informed in time then by EI.

ELSA Switzerland: Are you in favor of this idea of moving the jurisdiction?

Most of the participants raise their hands in favor.

Vice-Chair: Ok, so most are in favor.

ELSA Norway: We are for if the conditions are good.

Vice-Chair: We'll move on to presentations about ICM Batumi.

ELSA Georgia makes a presentation on the current status of ICM Batumi.

Vice-Chair: Questions? No. We'll go on to a presentation of Pre-ICM in Istanbul.

ELSA Turkey makes a presentation on the Pre-ICM in Istanbul

ELSA Norway: is there a formal registration process?

ELSA Turkey: The head of delegation should just send a list of participants. Deadline will probably be around the third week of September.

ELSA Greece: How much will the accommodation per day be?

ELSA Turkey: Accommodation will be 13 € per night.

ELSA Greece: Departure from Batumi will be on Sunday?

ELSA Turkey: Yes. And we will rent an entire bus.

ELSA Switzerland: Is there a direct border between Turkey and Georgia?

ELSA Georgia: Yes.

ELSA Estonia: How much will the bus be?

ELSA Turkey: Approximately 50 € including the return to Istanbul.

Vice-Chair: Do you have any more comments? No? We have two Q&A sessions left. The first is on the Study Visits within the strategic goals. Any questions or comments?

ELSA Switzerland: The number of SVs in SGs is too high, and we should encourage the local groups to host each other.

BB: Study visits are very important and we really have to improve it. Our goals should help the organization of the events. We shouldn't just put a bar but there should be emphasis on the help that can be given if the goals are not fulfilled.

ELSA Germany: Do you think there's a way to get more reports and evaluations of, for example, study visits?

BB: I hope so. After this meeting we will hopefully focus more on the topic. The problem has been information and its availability, for example handbooks, which we hope to improve.

FT: There is a focus this year on the situation. This is why the Director for Knowledge Management has been created. I can assure you, we will have many discussions on how to improve the evaluations. It's not only the content of the evaluation, but also the system.

ELSA Switzerland: Are you planning to have an archive to find the reports?

BB: Yes.

Vice-Chair: EI will send an email with the presentations from the IPM. Anybody has a topic or an issue that they want to raise?

ELSA Finland: I'm curious to hear more about the workshop structure.

BB: It's an important part of our OYOP. We want to have time for the meetings to raise questions and discussions; we want to be more flexible, because those are of most importance. To have your expectations, feedback and ideas is the most important thing to work with.

ELSA Germany: During the last ICMs we had almost no discussions. We finished too many workshops without any outcome. We applaud that you want to change that.

BB: We will give more time to the most important discussions.

ELSA Estonia: During the ICMs please put down basic presentations on the areas before, so we can have more productive workshops.

BB: We have tried to do that with this IPM also.

Vice-Chair: Please remember that the evaluation is a later part of the workshops.

ELSA Belgium: I propose that all the participants contribute some money to the participant, who has lost her wallet during the IPM, so she can enjoy her extra night in Paris.

The participants are in favor.

ELSA Norway: What happened to the ELSA House Training Week?

ELSA Belgium: It was cancelled mostly due to financial issues and late organization. We will do our best for the upcoming year.

ELSA Norway: The same happened last year. Why didn't you work that out before?

ELSA Belgium: We were surprised by how many resources it took to organize, but we won't be this year. I can not guarantee you that we won't have organizational problems. However, what I can promise is that we will work hard in order to avoid such problems.

BB: I have confidence that ELSA Belgium will do a good job this year.

ELSA Germany: Regarding the Train the Trainers' Week, will there be more information?

BB: We will send out a call.

Vice-Chair: We will close this workshop, since there are no more contributions.

Vice-Chair closes the workshop at 11.05.

Evaluation and Closing Workshop

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Participants		
Name	ELSA Group	Position
Alexander Korsager*	ELSA Denmark	Secretary General
Alexandre Ghafari*	ELSA France	VP S&C
Alisa Burkhard*	ELSA Switzerland	President
André Reis E Silva*	ELSA Portugal	President
Angelika Szufel *	ELSA Poland	President
Anna Falkdalen	ELSA Sweden	VP STEP (LG)
Armin Khoshnewiszadeh	ELSA Norway	President (LG)
Artis Straupenieks*	ELSA Latvia	Treasurer
Bartosz Balewski (BB)	ELSA International	President
Beka Dzamashvili*	ELSA Georgia	President
Burcu Filiz*	ELSA Turkey	Director for HR
Carl-Kensaku Herbort	ELSA Switzerland	President (LG)
Cassandra Fernandes	ELSA France	VPAA
Christian Spångberg	ELSA Sweden	President (LG)
Claas-Eike Seestädt	ELSA Switzerland	Secretary General
Dena Dervanovic (DD)	ELSA International	VP STEP
Diana Correia de Sá	ELSA Portugal	VP S&S
Eleni Karagiorgi	ELSA Greece	Treasurer
Elshan Bayramov	ELSA Azerbaijan	Director for Alumni
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Kamal Jafarov	IB	Director for Alumni
Luigi Caiazzo*	ELSA Italy	President (LG)
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Olga Korotkova*	ELSA Russia	President

Raisa Voutilainen*	ELSA Finland	President
Roman Kehrberger	ELSA Germany	President (LG)
Sebastian Holslag	ELSA Belgium	Director
Shafi Naib Khail	ELSA Denmark	VP Marketing
Siraj Suztanzi	ELSA Azerbaijan	Member
Solveig Liv Heilmann*	ELSA Germany	President
Terese Kringlebotten*	ELSA Norway	President
Tiia Annus*	ELSA Estonia	President
Tilla Caveng	ELSA Switzerland	VP AA / President (LG)
Tino Boche	ELSA Germany	VPAA
Tobias Birsak*	ELSA Austria	President

Chair opens the workshop at 11.22.

Chair: We would like to hear inputs for ICM Batumi as well as an evaluation of this IPM.

Burcu, ELSA Turkey: I enjoyed it a lot. Time was not enough though. Wish we could stay longer. In ICM Batumi I wish for a workshop on Human Rights.

Diana, ELSA Portugal: I'm happy that we discussed topics for other areas than just the presidents'.

André, ELSA Portugal: The change that we made for the workshops was fruitful. Most useful workshop was the presidents' obligations.

Raisa, ELSA Finland: I liked the presentation of the partners. On the strategic planning the timeline looks realistic. Market research was very useful in terms of how to utilize the research. Thank you for opening my eyes to IFP. Presidents' obligations woke some ideas in me. Human Rights Workshop was really great. It was good to get information on the STEP calendar. Otherwise I'm looking for training in Batumi that can be useful for us as presidents.

Ilkka, ELSA Finland: There should have been more group working sessions, since they benefited us.

Nicholas, ELSA Switzerland: I'm very satisfied.

Armin, ELSA Norway: I mostly enjoyed the strategic planning. I didn't get a lot out of the market research. I would like to see an ICM focusing on infrastructure. I would like a mingling session at ICM, where we can share one to one in a workshop.

Terese, ELSA Norway: I enjoyed strategic planning and the simulation at the STEP-workshop. There were communication problems; we didn't always know where to go.

Anna, ELSA Sweden: I'm VP STEP and the workshop on that was really useful.

Christian, ELSA Sweden: I love the idea of the ELSA day. I enjoyed the market research and STEP workshop. The presentations at the other workshops were too long.

Tilla, ELSA Switzerland: It was my first IPM. My expectations were fulfilled. I liked the diversity in the workshops.

Tiia, ELSA Estonia: I enjoyed the structures of the workshops.

Emil, ELSA Sweden: I was happy to see all the changes. I really enjoyed the presidents' obligations workshop. Short presentations and long workshops are preferable.

Artis, ELSA Latvia: I enjoyed market research and STEP. Some presentations could have skipped the introduction part.

Marek, ELSA CZ: I enjoyed the information about other areas than the presidents'.

Julia, ELSA Germany: I liked ELSA day and workshops.

Shafi, ELSA Denmark: Workshops have been fruitful. I liked the ELSA Day the most. My expectations were fulfilled.

Luigi, ELSA Italy: I really enjoyed getting to know about the workings of the other national boards.

Claas, ELSA Switzerland: I enjoyed the workshops. I think we should think more about how we get in touch with the normal members again. I don't like that ELSA is getting a bad image in that we always get complaints from hotels and from our parties. We have to remember not to complain and to behave correctly. I would propose EI to bring this up before the next ICM. And I want to thank also our WS officers, Maria, Alisa, Alexander and Ken and please give a big applause to the OC when they enter the room for their hard work and decision to organize an IPM in Paris, which we all know is not the easiest city!

Kamal, EI: Partners' workshop was really good and I liked the STEP workshop.

Eleni, ELSA Greece: The Workshops were useful. I enjoyed human rights.

Nikolay, ELSA Belgium: Really good workshops. I particularly liked the market research workshop. It is a really agreat tool and we have to use it.

Natasha, ELSA UK: Coming up with ideas and plans has been the most beneficial, and I wish to have more of that in the future. Overall it was a great IPM!

Alexandre, ELSA France: I liked the diversity of the workshops. I loved the presentation of the ELSA Day.

Cassandra, ELSA France: I love the idea of the ELSA Day and the workshop on the IFP.

Tino, ELSA Germany: I enjoyed the workshops – seems very planned and thorough. The simulations really helped us improve.

Solveig, ELSA Germany: I like your OYOP. Human rights workshop was really good as well as the session on strategic goals.

Melina, ELSA Germany: It was great, but short. Human rights and STEP were the most interesting.

Roman, ELSA Germany: I would love if we were able to spend more time on topics. I would love to have more areas involved in our presidential discussions.

Marcin, ELSA Poland: I enjoyed the workshops.

Angelika, ELSA Poland: Especially presidents' obligations and OYOP were good because of the importance of these topics. I like that I can be more focused on STEP. I would like to have more on IFP in Batumi.

Iryna, ELSA Ukraine: The STEP workshop was really good. I liked the idea of ELSA day. And I got many ideas from the STEP WS to implement them back in Ukraine.

Inti-Loys, ELSA France: This is my third IPM, and I still learned a lot this time. I liked the STEP workshop and the ELSA Day.

Beka, ELSA Georgia: It was great that we have different fields presented, because as a president we have to cover every area.

Ken, ELSA Switzerland: It was great to experience the patience of the network, when we come with questions. I have learned so much. The STEP Calendar and IFP were great.

Alexander, ELSA Denmark: I agree with all the positive things said. I especially appreciate the flexibility and openness of the IB in terms of our ideas to their work. I would like less presentation and more interactivity between participants. We improve the most here. I would like longer workshops also, to go more in depth. It seems one of our biggest problems as presidents is communication, and I would like a particular focus on this in Batumi.

Alisa, ELSA Switzerland: I am satisfied with the workshops. I would like a joint workshop on Human Rights in Batumi. On an academic level, it would be nice to have some mingling also, because we learn much from each other. I really don't want to do activity reports in Batumi, I want to make it more interactive. I applaud the spirit of the IB

Maria, ELSA Greece: I enjoyed the workshops with key areas. I would like similar joint workshops in Batumi, since presidents have an overview of all key and supporting areas. As I have seen from the last ICM in Algarve the joint WS on EMC2 was very important since it raised the awareness and importance of this project to all presidents. We need to have more time for working groups and discussions.

Chair: Do we have some final words from EI?

EI: We've been very satisfied, thank you to everyone. A very big thank you to the OC for organizing this amazing IPM in Paris. And a special thank you to our WS officers, our two Secretaries, Alexander and Ken, our Vice-Chair, Alisa, and our Chair, Maria.

Regarding Batumi, we will implement your ideas. For example, the plan for ICM is to share even more experiences, so we don't spend too much time on presentations, and focus more on joint workshops with key areas.

Chair: In turn before closing this WS I would like to thank all of your for being here and participating so actively and contributing to all the discussions, because you give meaning to these events, without you they couldn't take place. I would especially like to thank ELSA Georgia and ELSA Turkey, working together like this for the upcoming ICM is what gives our association the direction we want it to have. And of course, the OC for their hard work and dedication for organizing this IPM. And please bear in mind that they have been recently re-established and it's their first international event of the kind so a really big applauds for them. I would also like to thank the IB for their amazing work, Dena, Federica, Anders and especially Bartek for making me the honor to propose me as Chair of this IPM, and all of you for voting me. And last but not least my lovely Vice-Chair, Alisa, with whom we got perfectly along from the start, our WS heroes, Alexander and Ken, and Tiia, our lovely Director for ELSA Spirit for the cultural diversity we experienced during our WS.

The Chair closes the workshop at 12.24.