

Plan your work, work your plan!



# What's a budget?

- Estimation of costs
- Control tool
- Planification





# **Budget Process**

- Start with long-term goals
- Analyse financial performance during past statements
- Review current status and determine fixed/variable costs
- Start with Expenses. Then plan Incomes to cover them.
- Plan liquidity
- Propose the budget for approval
- Monitor the performance
- Inform Board



# General Income - Expenses

	EL	SA Internatio	nal	Budget 2018	3/2019			
General	income			General expenses				
Category	Estin	nated	Es	timated	Category			
General income	€	123,050.00	€	121,256.00	General expenses			
Other income	€	2,200.00	€	2,500.00	Other expenses			
Total	€	125,250.00	€	123,756.00	Total			
Project	income				Project expenses			
Category	Estin	nated	Es	timated	Category			
ELSA Projects income	€	197,900.00	€	197,500.00	ELSA Projects expenses			
House events income	€	8,200.00	€	8,000.00	House events expenses			
Other project income	€	1,700.00	€	3,500.00	Other project expenses			
Total	€	207,800.00	€	209,000.00	Total			
	Total		То	tal				
	€	333,050.00	€	332,756.00		Total balance		



# **General Income**

General income	Total				
General income	€	125,250.00			
General income	Subtot	al			
General income	€	123,050.00			
Account	Estima	ated			
Partnerships	€	55,000.00			
Online advertisements	€	10,000.00			
Unrestricted operational grants	€	35,000.00			
Membership and Observership Fee	€	23,050.00			
Other income	Subtotal				
Other meonie	€	2,200.00			
Account	Estima	ated			
Financial income	€	200.00			
Previous term general income	-				
Uncategorised general income	€	2,000.00			

### Partners

- Contracts
- 1<sup>st</sup> of January

### **Online advertisements**

• Platforms

### **Unrestricted operational Grant**

• Erasmus +

### Membership fee – Observership fee

- 23.000 E
- 50 E



# **General Income**

General income	Total				
General income	€	125,250.00			
General income	Subtota	ป			
General income	€	123,050.00			
Account	Estima	ted			
Partnerships	€	55,000.00			
Online advertisements	€	10,000.00			
Unrestricted operational grants	€	35,000.00			
Membership and Observership Fee	€	23,050.00			
Other income	Subtotal				
Other meome	€	2,200.00			
Account	Estima	ted			
Financial income	€	200.00			
Previous term general income	-				
Uncategorised general income	€	2,000.00			

#### **Financial Income**

• Related to bank

### **Previous term Income**

• Retained income

### Uncategorised general income

• Unpredictable income



<i>Total</i> € 123,756.00		General expenses				
		Ocheral expenses				
Subtotal		General averages				
€	121,256.00	General expenses				
Estin	mated	Account				
€	95,256.00	General Administration				
€	36,256.00	ELSA House rent				
€	7,500.00	ELSA House utilities				
€	2,000.00	ELSA House inventory				
€	2,000.00	ELSA House renovations and investments				
€	2,000.00	Office supplies				
€	2,000.00	Office inventory				
€	27,500.00	International Board remuneration				
€	6,000.00	Professional services				
€	4,000.00	General IT expenses				
€	3,000.00	Internal Audit				
€	1,000.00	Annual Report				
€	2.000.00	Reserve				

### **ELSA House rent**

• January - Inflation

#### **ELSA House Utilities**

• Gas, water, electricity, alarm, wifi etc.

#### **ELSA House Inventory**

• Related House investments

#### **ELSA House renovations and investments**

• Renovations services - products

### **Office supplies**

• Consumable office related things

### **Office Inventory**

Office's related investments



Total		General expenses						
€	123,756.00	ocheral expenses						
Subt	otal	Ganaral arranges						
€	121,256.00	General expenses						
Estin	nated	Account						
€	95,256.00	General Administration						
€	36,256.00	ELSA House rent						
€	7,500.00	ELSA House utilities						
€	2,000.00	ELSA House inventory						
€	2,000.00	ELSA House renovations and investments						
€	2,000.00	Office supplies						
€	2,000.00	Office inventory						
€	27,500.00	International Board remuneration						
€	6,000.00	Professional services						
€	4,000.00	General IT expenses						
€	3,000.00	Internal Audit						
€	1,000.00	Annual Report						
€	2.000.00	Reserve						

### **International Board remuneration**

• Remunerations

### **Professional services**

• Accountant, lawyer etc

### **General IT expenses**

• CamScape, Boomerang, Gmass, Websites

## **Internal Audit**

Auditor expenses (ICM, Auditing)

## **Annual Report**

• Printing costs

## Reserve

• Retain for future use



2,000.00	Board Administration
1,000.00	OYOP and training
500.00	Visa costs
500.00	Former IB weekend
15,000.00	Network Administration
6,000.00	International internal meetings
1,000.00	E-Voting
6,000.00	Non project internal travels
2,000.00	Trainings
9,000.00	Externals Administration
3,000.00	Fundraising travels/events
2,000.00	Partner evaluation meetings
2,000.00	Representation
1,000.00	Partner reception
1,000.00	General marketing expenses

## **OYOP** and **Training**

• OYOP - midOYOP

## Visa costs

• Visa expenses

## Former IB weekend

• Every year's IB weekend

# **International Internal Meetings**

- ICM, IPM, KAM, SAM
- Travel expenses
- Visa costs

# E – Voting

• Voting system on ICMs

## Non project internal travels

• Coach travels



2,000.00	Board Administration
1,000.00	OYOP and training
500.00	Visa costs
500.00	Former IB weekend
15,000.00	Network Administration
6,000.00	International internal meetings
1,000.00	E-Voting
6,000.00	Non project internal travels
2,000.00	Trainings
9,000.00	Externals Administration
3,000.00	Fundraising travels/events
2,000.00	Partner evaluation meetings
2,000.00	Representation
1,000.00	Partner reception
1,000.00	General marketing expenses

### Trainings

- Trainers ICM
- Training the trainers week

## Fundraising travels/ events

• Partners Meetings

## **Partners evaluation meetings**

• BEE – evaluation

### Representation

- Visibility
- Representation to events

#### **Partner reception**

• Networking

### **General Marketing expenses**



# Projects

Project Income	Total		Total		Project Eveneses	
rioject meome	€	207,800.00	€	209,000.00	Project Expenses	
Income of ELSA Projects	Subto	otal	Subtota	ป	Expenses of ELSA Projects	
medifie of ELSA Projects	€	197,900.00	€	197,500.00	Expenses of ELSA Projects	
Account	Estim	ated	Estima	ted	Account	
ЈНЈМСС	€	101,000.00	€	101,000.00	ЈНЈМСС	
JHJMCC income	€	76,000.00	€	76,000.00	JHJMCC administration	
UNECA Grant	€	25,000.00	€	25,000.00	African Regional Round	

# JHJMCC

- Participation fee
  - Registration fee (written submission) 250E / per team
- Final Oral Round (FOR) Fee
  - 700E / per team 150E / coach
- Partnership
- UNECA Grant
- Private Donations

# JHJMCC

- Pre FOR (pre-visit, fundraising travel etc.)
- ) FOR
  - Africa Regional Round
  - African Teams
     Accommodation
     Travel expenses





EHRMCC	€	65,000.00	€	60,000.00	EHRMCC
EHRMCC income	€	65,000.00	€	60,000.00	EHRMCC expenses

## EHRMCC

- Registration fee
   100 E / per team
- Participation fee
   350E / per team
- Coach fees
  - 150E / coach
- Sponsorships
  - CoE 10.000 E
  - City of Strasbourg 2.000 E
- Permanent Representation
  - Iceland
  - Turkey
  - Switzerland

### EHRMCC

- Pre Expenses
- General Expenses





Synergy	€	15,000.00		€ 18,000.00	Synergy
Synergy N°66	€	7,500.00		€ 9,000.00	Synergy N°66
Synergy N°67	€	7,500.00		€ 9,000.00	Synergy N°67
			Τ		
Legal Research Group	€	-		€ 1,000.00	Legal Research Group
LRG income	€	-		€ 1,000.00	LRG expenses

## Synergy

- Council of Europe 10.000 E
- Marketing Ads

# LRG

- Synergy
- Printing
- Shipping (each LG)

## LRG

Conferences about LRG





ELSA Law Schools	€	15,000.00	Ι	€	15,000.00	ELSA Law Schools
ELSA Law Schools Administrative Fee	€	15,000.00		€	2,000.00	ELSA Law Schools Training Weekend
				€	4,000.00	ELSA Law Schools IT
				€	3,000.00	Marketting
				€	1,450.00	Pre-visit
				€	4,550.00	VP S&C Allowances

### **ELSA Law schools**

Administrative Fee 250 E / NG or LG

## **ELSA Law schools**

- Training Weekend
- ELSA Law Schools IT CamScape
- Marketing
- Pre visit
- VP S&C Allowances





ELSA Delegations	€	-	€	-	ELSA Delegations
ELSA Delegations income	€	-	€	-	ELSA Delegations expenses
Webinars	€	1,500.00	€	1,500.00	Webinars
Webinars income	€	1,500.00	€	1,500.00	ELSA Webinars expenses
STEP	€	400.00	€	1,000.00	STEP
STEP income	€	400.00	€	1,000.00	STEP IT expenses

## Webinars Income

- Reimburse CoE
- Ads

## STEP

• STEP partner

### Webinars Expenses

• Travel + Accommodation

• IT expenses



# Projects

Income of House Events	Subtotal		S	Subtotal		Expenses of House Events
Income of House Events	€	8,200.00	€		8,000.00	Expenses of House Events
Account	Estimated	đ	E	Istimated		Account
Visits to the House income	€	4,200.00	€	E	4,000.00	Visits to the House expenses
Transition BBQ income	€	2,000.00	€	E	2,000.00	Transition BBQ expenses
Christmas Cocktail income	€	2,000.00	€	8	2,000.00	Christmas Cocktail expenses
Other Breiset in serve	Subtotal			Subtotal		Other Breiset surgers
Other Project income	€	1,700.00	•	£	3,500.00	Other Project expenses
Account	Estimated	đ	E	Stimated		Account
World Forum of Democracy Grant	€	1,500.00	€	E	1,500.00	World Forum of Democracy expenses
International Team Week end	€	200.00	€	8	1,000.00	International Team Week end
Uncategorised Project income	€	-	€	£	1,000.00	Uncategorised Project expenses

### Visits to the House

• 15 – 20 E / per person

### World Forum of Democracy

• CoE Grant

### **Uncategorised Project**

#### Visits to the House

• Participants

### World Forum of Democracy

• Travel, Accommodation

#### **Uncategorised Project**

• Related to ELSA (e.g. ELSA Negotiation Competition)



The European Law Students' Association

# Revision of the budget





		ELSA Inte	rna	tional Budget 201	19/2020			
General income					G			
Category	Esti	imated			Estimated	Category		
General income	€	123,050.00	€	115,550.00	€ 121,256.00	General expenses	€	110,406.00
Other income	€	2,200.00	€	2,500.00	€ 2,500.00	Other expenses	€	2,500.00
Total	€	125,250.00	€	118,050.00	€ 123,756.00	Total	€	112,906.00
Project incon	ne				I	Project expenses		
Category	Esti	imated			Estimated	Category		
ELSA Projects income	€	197,900.00	€	196,000.00	€ 197,500.00	ELSA Projects expenses	€	201,500.00
House events income	€	8,200.00			€ 8,000.00	House events expenses	€	8,000.00
Other project income	€	1,700.00			€ 3,500.00	Other project expenses	€	3,500.00
Total	€	207,800.00	€	205,900.00	€ 209,000.00	Total	€	213,000.00
	Tot	al			Total			
	€	333,050.00	€	323,950.00	€ 332,756.00	Total balance	€	325,906.00



o 1:	Tota	I					Ta	otal	
General income	€	125,250.00	€1	118,050.00	€	112,906.00	€	123,756.00	General expenses
	Subt	otal				-	Su	ibtotal	
General income	€	123,050.00	€1	115,550.00	€	110,406.00	€	121,256.00	General expenses
Account	Estir	nated		-			Es	stimated	Account
Partnerships	€	55,000.00			€	86,406.00	€	95,256.00	General Administration
Online advertisements	€	10,000.00	€	2,500.00			€	36,256.00	ELSA House rent
Unrestricted operational grants	€	35,000.00					€	7,500.00	ELSA House utilities
Membership and Observership I	€	23,050.00			€	1,500.00	€	2,000.00	ELSA House inventory
					€	1,200.00	€	2,000.00	ELSA House renovations and investments
					€	1,500.00	€	2,000.00	Office supplies
					€	1,200.00	€	2,000.00	Office inventory
					€	22,750.00	€	27,500.00	International Board remuneration
					€	5,500.00	€	6,000.00	Professional services
							€	4,000.00	General IT expenses
					€	2,000.00	€	3,000.00	Internal Audit
							€	1,000.00	Annual Report
							€	2,000.00	
					€	2,000.00	€	2,000.00	Board Administration
					€	500.00	€	1,000.00	OYOP and training
					€	1,000.00	€	500.00	Visa costs
					€	-	€	500.00	Former IB weekend
					€	13,500.00	€	15,000.00	Network Administration
							€	6,000.00	International internal meetings
							€		E-Voting
					€	5,000.00	€	6,000.00	Non project internal travels
					€	1,500.00	€	2,000.00	Trainings
					€	8,500.00	€	9,000.00	Externals Administration
							€	3,000.00	Fundraising travels/events
					€	1,500.00	€	2,000.00	Partner evaluation meetings
					€	1,500.00	€	2,000.00	Representation
							€		Partner reception
					€	1,500.00	€		General marketing expenses
Other	Subt	otal					Su	ibtotal	
Other income	€	2,200.00	€	2,500.00			€	2,500.00	Other expenses
Account	Estir	nated					Es	stimated	Account
Financial income	€	200.00	€	-			€	500.00	Financial expenses
Previous term general income	-						-		Previous term general expenses
Uncategorised general income	€	2,000.00	€	2,500.00			€	2,000.00	Uncategorised general expenses



Designet in some	То	tal			Tot	al	Decidat Expansion	
Project Income	€	207,800.00	€ 205,900.00	€ 213,000.00	€	209,000.00	Project Expenses	
Income of EL SA Drojecto	Su	btotal			Sub	ototal		
Income of ELSA Projects	€	197,900.00	€ 196,000.00	€ 201,500.00	€	197,500.00	<ul> <li>Expenses of ELSA Projects</li> </ul>	
Account	Est	imated			Esti	imated	Account	
JHJMCC	€	101,000.00			€	101,000.00	JHJMCC	
JHJMCC income	€	76,000.00			€	76,000.00	JHJMCC administration	
UNECA Grant	€	25,000.00			€	25,000.00	African Regional Round	
EHRMCC	€	65,000.00		€ 65,000.00	€	60,000.00	EHRMCC	
EHRMCC income	€	65,000.00		€ 65,000.00	€	60,000.00	EHRMCC expenses	
Synergy	€	15,000.00	€ 12,500.00		€	18,000.00	Synergy	
Synergy N°66	€	7,500.00	€ 5,000.00		€	9,000.00	Synergy N°66	
Synergy N°67	€	7,500.00	€ 7,500.00		€	9,000.00	Synergy N°67	
Legal Research Group	€	-		€ -	€	1,000.00	Legal Research Group	
LRG income	€	-		€ -	€	1,000.00	LRG expenses	
ELSA Law Schools	€	15,000.00			€	15,000.00		
ELSA Law Schools Administrative	€	15,000.00			€	2,000.00	ELSA Law Schools Training Weeke	nd
					€	4,000.00	ELSA Law Schools IT	
					€	3,000.00	Marketing	
					€	1,450.00	Pre-visit	
					€	4,550.00	VP S&C Allowances	
ELSA Delegations	€	-			€	-	ELSA Delegations	
ELSA Delegations income	€	-			€	-	ELSA Delegations expenses	
Webinars	€	1,500.00			€	1,500.00	Webinars	
Webinars income	€	1,500.00			€	1,500.00	ELSA Webinars expenses	
STEP	€	400.00	€ 1,000.00		€	1,000.00	STEP	
STEP income	€	400.00	€ 1,000.00		€	1,000.00	STEP IT expenses	
Income of House Events	_	btotal				ototal	Expenses of House Events	
	€	8,200.00			€	8,000.00		
Account	_	imated				imated	Account	
Visits to the House income	€	4,200.00			€		Visits to the House expenses	
Transition BBQ income	€	2,000.00			€		Transition BBQ expenses	
Christmas Cocktail income	€	2,000.00			€		Christmas Cocktail expenses	
Other Project income		btotal				ototal	<ul> <li>Other Project expenses</li> </ul>	
-	€	1,700.00			€	3,500.00		
Account		imated			-	imated	Account	
World Forum of Democracy Grant		1,500.00			€		World Forum of Democracy expense	es
International Team Week end	€	200.00			€		International Team Week end	
Uncategorised Project income	€	-			€	1,000.00	Uncategorised Project expenses	L



	€	8,500.00	€	9,000.00	Externals Administration
			€	3,000.00	Fundraising travels/events
	€	1,500.00	€	2,000.00	Partner evaluation meetings
	€	1,500.00	€	2,000.00	Representation
			€	1,000.00	Partner reception
	€	1,500.00	€	1,000.00	General marketing expenses

		€	9,500.00	€ 8,	000.00	Externals Administration
				€ 3,	,000.00	Fundraising travels/events
		€	2,000.00	€ 1,	,500.00	Partner evaluation meetings
		€	2,000.00	€ 1,	,500.00	Representation
				€ 1,	,000.00	Partner reception
		€	1,500.00	€ 1,	,000.00	General marketing expenses



Synergy	€	15,000.00	€	12,500.00	€	18,000.00	Synergy
Synergy N°66	€	7,500.00	€	5,000.00	€	9,000.00	Synergy N°66
Synergy N°67	€	7,500.00	-		€	9,000.00	Synergy N°67

Synergy	€	15,000.00	€	12,500.00	€	18,000.00	Synergy
Synergy N°66	€	7,500.00	€	5,000.00	€	9,000.00	Synergy N°66
Synergy N°67	€	7,500.00	€	7,500.00	€	9,000.00	Synergy N°67



		ELSA Inte	rna	tional Budget 201					
General income					General expenses				
Category	tegory Estimated				E	stimated	Category		
General income	€	123,050.00	€	115,550.00	€	121,256.00	General expenses	€	110,406.00
Other income	€	2,200.00	€	2,500.00	€	2,500.00	Other expenses	€	2,500.00
Total	€	125,250.00	€	118,050.00	€	123,756.00	Total	€	112,906.00
Project income						Р	roject expenses		-
Category	Esti	mated			E	stimated	Category		
ELSA Projects income	€	197,900.00	€	196,000.00	€	202,500.00	ELSA Projects expenses	€	201,500.00
House events income	€	8,200.00			€	8,000.00	House events expenses	€	8,000.00
Other project income	€	1,700.00			€	3,000.00	Other project expenses	€	3,000.00
Total	€	207,800.00	€	205,900.00	€	213,500.00	Total	€	212,500.00
	Tot	al			T	otal			
	€	333,050.00	€	323,950.00	€	337,256.00	Total balance	€	325,406.00



	To	tal			Tot	al	
Project Income		207,800.00	€ 205,900.00	€ 212,500.00	€	213,500.00	Project Expenses
		btotal	£ 203,500.00	6212,300.00		total	
Income of ELSA Projects		197,900.00	€ 196,000.00	€ 201,500.00	€	202,500.00	Expenses of ELSA Projects
Account		timated	£ 130,000.00	0201,300.00	_	mated	Account
JHJMCC		101,000.00			€	101,000.00	JHJMCC
JHJMCC income	€	76,000.00			€		JHJMCC administration
UNECA Grant	€	25,000.00			€		African Regional Round
one of oran		20,000.00			ĩ	20,000.00	
EHRMCC	€	65,000.00		€ 65,000.00	€	65,000.00	EHRMCC
EHRMCC income	€	65,000.00		€ 65,000.00	€		EHRMCC expenses
Synergy	€	15,000.00	€ 12,500.00		€	18,000.00	Synergy
Synergy N°66	€	7,500.00	€ 5,000.00		€	9,000.00	Synergy N°66
Synergy N°67	€	7,500.00	€ -		€		Synergy N°67
Legal Research Group	€	-		€ -	€	1,000.00	Legal Research Group
LRG income	€	-		€ -	€	1,000.00	LRG expenses
ELSA Law Schools	€	15,000.00			€	15,000.00	ELSA Law Schools
ELSA Law Schools Administration	/(€	15,000.00			€	2,000.00	ELSA Law Schools Training Wee
					€	4,000.00	ELSA Law Schools IT
					€	3,000.00	Marketing
					€	1,450.00	Pre-visit
					€	4,550.00	VP S&C Allowances
ELSA Delegations	€	-			€	-	ELSA Delegations
ELSA Delegations income	€	-			€	-	ELSA Delegations expenses
Webinars	€	1,500.00			€	1,500.00	Webinars
Webinars income	€	1,500.00			€	1,500.00	ELSA Webinars expenses
ATED	E	400.00	E 4 000 00		E	4 000 00	
STEP STEP income	€	400.00	€ 1,000.00		€ €	1,000.00	STEP
STEP Income	E	400.00	€ 1,000.00		£	1,000.00	STEP IT expenses
	Su	btotal			Sub	ototal	
Income of House Events	€	8.200.00			€	8,000.00	<ul> <li>Expenses of House Events</li> </ul>
Account		timated				mated	Account
Visits to the House income	€	4.200.00			€		Visits to the House expenses
Transition BBQ income	€	2.000.00			€		Transition BBQ expenses
Christmas Cocktail income	€	2,000.00			€		Christmas Cocktail expenses
	-	btotal				total	
Other Project income	€	1,700.00			€ 3,000.00		<ul> <li>Other Project expenses</li> </ul>
Account	Est	timated			Esti	mated	Account
World Forum of Democracy Gra		1,500.00			€		World Forum of Democracy expen
International Team Week end	€	200.00			€		International Team Week end
Uncategorised Project income	€	_			€		Uncategorised Project expenses

