(An Engaging Association)

# Open BEE Call - 13 May 2020

## The Strategic Goals of ELSA

### Strategic Goal 3: An Engaging Association

#### Focus 3.1 Member value

Aim: Identify and focus on those activities that offer the most value to ELSA members.

#### **Operational Goals:**

- · ELSA shall ensure that it provides the opportunity to its active members to acquire skills for life;
- ELSA shall ensure that all its Officers are recognised internally and externally for their position or skills through cooperation with certified trainers or firms;
- ELSA shall conduct a member satisfaction survey in order to ascertain the areas which need improvement, which shall be conducted annually;
- ELSA shall improve the quality of the reporting in order to most closely meet the needs of its
  members; *inter alia* reconsidering the form and the purpose of the State of the Network Inquiry;
- ELSA shall ensure that participation in all its projects yields recognisable and official participation certificates to the members;

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Decision Book

## DECISIONS RELATING TO ELSA IN GENERAL

Strategic Planning

- ELSA shall create benefit schemes for its members through programmes which may include but are not limited to an ELSA membership card or an official ELSA membership application;
- ELSA shall create an application which displays the credentials of the member using it, as well as any participation certificates;
- The International Board shall explain in each International Council Meeting the steps taken to fulfil this aim.



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# Strategic input on Member Value

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# General member benefits in associations

Volunteer opportunities Educational opportunities (i.e. scholarships) Advocacy Community – Membership platforms Networking Professional development Mentor programs Training Member discounts



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# Mentor programs

# Ideas on partnerships:

- Liaison with universities (educational institutions in general);
- Liaison with law firms;
- Liaison with HR firms;
- Cooperation with ELSA Alumni.

# Further notes on the structuring of mentoring:

- Divide between mentoring on ELSA matters and mentoring on career opportunities;
- Mentoring on career opportunities; some proposals for connection with STEP;
- Mentoring on creating one's ELSA path.



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# Member discounts

## Ideas on members' benefits partnerships

- Educational: discounts on courses and scholarships;
- Transportation: busses, airlines etc.;
- Accommodation: hostels, apartments;
- Knowledge management: applications (Kahoot! / MindTools);
- Technology Software and Hardware (Microsoft / Apple);
- Entertainment (Spotify / Netflix).

# How do we make sure that this information reaches our members on the local level?

- Social Media;
- Mailing lists;
- Membership Card;
- Membership Application;
- Membership Platform.



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# Member needs

# How can we recognise the future needs of our members?

- Strategic Goals questionnaire / State of the Network questions;
- Surveys;
- Open discussions calls;
- Interactive workshops;
- Projects / Initiatives;
- Cooperation with Association Management Services.



